To whom it may concern:

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## Partial Revision to FY2017.3 Second Quarter Financial Results Presentation

East Japan Railway Company has made the following revisions to its "FY2017.3 Second Quarter Financial Results Presentation," which was published on its website on October 31, 2016, at 4:30 p.m., and on November 10, 2016, at 4:50 p.m.

The revised sections are underlined.

## **DETAILS**

## **Revised Sections**

- 1. Page 19 (Station Space Utilization Results and Plan)
  - (1) September and 1st-half totals for "Retails & Restaurant Total" listed in the "[Reference] Monthly trends" section

Before Revision: Retails & Restaurant Total (September) 101.4%; (1st-half total) 102.1%

After Revision: Retails & Restaurant Total (September) <u>97.9%;</u> (1st-half total) 98.6%

(2) August total for "J-Retail (existing stores)" in the "[Reference] Monthly trends" section

Before Revision: J-Retail (existing stores) (August) 99.1% After Revision: J-Retail (existing stores) (August) 100.9%

- 2. Page 20 (Shopping Centers & Office Buildings Results and Plan)
  - (1) July, August, and 1st-half totals for "LUMINE (existing stores)" listed in the "[Reference] Monthly trends" section

Before Revision: LUMINE (existing stores) (July) 99.7%; (August) 94.2%; (1st-half total) 99.0%

After Revision: LUMINE (existing stores) (July) <u>99.8%;</u> (August) <u>94.3%;</u> (1st-half total) 99.1%

- 3. Page 21 (Others Results and Plan)
  - (1) June, September, and 1st-half totals for "Hotel" listed in the "[Reference] Monthly trends" section

Before Revision: Hotel (June) 97.6%; (September) 102.4%; (1st-half total) 100.5% After Revision: Hotel (June) 101.4%; (September) 102.3%; (1st-half total) 100.4%