

Consolidated Financial Results for the Nine-Month Period Ended December 31, 2004 (Unaudited)

Fiscal 2005 (Year ending March 31, 2005)

“Third Quarter” means nine months from April 1 to December 31.

All financial information has been prepared in accordance with accounting principles generally accepted in Japan.

“JR East” refers to East Japan Railway Company on a consolidated basis, or if the context so requires, on a nonconsolidated basis.

English translation from the original Japanese-language document

February 10, 2005

East Japan Railway Company

Stock Exchange Listings	Tokyo, Osaka, and Nagoya
Securities Code	9020
Location of the Head Office	Tokyo, Japan
URL	http://www.jreast.co.jp/e
Representative	Mutsutake Otsuka, President and CEO
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1. Results for the Nine-Month Period Ended December 31, 2004 (April 1, 2004—December 31, 2004)

(1) Consolidated financial results (Amounts less than one million yen, except for per share amounts, are omitted.)

	Operating revenues		Operating income		Ordinary income		Net income	
	Millions of yen	%	Millions of yen	%	Millions of yen	%	Millions of yen	%
Fiscal 2005, 3rd Quarter	1,898,751	0.3	318,000	8.7	190,092	-0.9	99,683	-1.0
Fiscal 2004, 3rd Quarter	1,892,218	-0.9	292,643	-2.4	191,777	-0.1	100,717	-2.5
(Reference) Fiscal 2004	2,542,297	—	351,419	—	225,365	—	119,866	—

	Earnings per share —basic	Earnings per share —diluted
	Yen	Yen
Fiscal 2005, 3rd Quarter	24,943.02	—
Fiscal 2004, 3rd Quarter	25,184.23	—
(Reference) Fiscal 2004	29,928.14	—

Note: Percentages for operating revenues, operating income, ordinary income, and net income for the 3rd quarter of fiscal 2005 represent changes compared with the same period ended December 31, 2003. Percentages for operating revenues, operating income, ordinary income, and net income for the 3rd quarter of fiscal 2004 represent changes compared with the same period ended December 31, 2002.

(2) Consolidated financial position (Amounts less than one million yen, except for per share amounts, are omitted.)

	Total assets	Shareholders' equity	Equity ratio	Shareholders' equity per share
	Millions of yen	Millions of yen	%	Yen
Fiscal 2005, 3rd Quarter	6,683,559	1,170,864	17.5	292,983.69
Fiscal 2004, 3rd Quarter	6,781,927	1,075,244	15.9	268,862.51
(Reference) Fiscal 2004	6,781,692	1,100,175	16.2	275,052.28

(3) Consolidated cash flows (Amounts less than one million yen are omitted.)

	Net cash provided by operating activities	Net cash used in investing activities	Net cash used in financing activities	Cash and cash equivalents at end of the period
	Millions of yen	Millions of yen	Millions of yen	Millions of yen
Fiscal 2005, 3rd Quarter	311,283	(181,327)	(102,681)	110,304
Fiscal 2004, 3rd Quarter	270,303	(165,751)	(96,326)	134,875
(Reference) Fiscal 2004	387,060	(234,591)	(196,192)	82,935

(4) *Changes in accounting policies compared with fiscal 2004, ended March 31, 2004*

(JR East chose early adoption of accounting standards for impairment of fixed assets.)

(5) *Scope of consolidation and equity method*

Number of consolidated subsidiaries	92 companies
Number of equity method nonconsolidated subsidiaries	—
Number of equity method affiliated companies	2 companies

(6) *Changes in scope of consolidation and equity method (Comparison with Fiscal 2004 ended March 31, 2004)*

Consolidated subsidiaries	
Newly included:	1 company
Excluded:	7 companies
Equity method companies	
Newly included:	—
Excluded:	—

2. Forecast for Fiscal 2005 (Year ending March 31, 2005)

	Operating revenues	Ordinary income	Net income	Earnings per share
	Millions of yen	Millions of yen	Millions of yen	Yen
Fiscal 2005	2,535,000	199,000	127,000	31,778.46

Note: The effect of the Niigata Chuetsu Earthquake on operating results has been partially included.

Forward-Looking Statements

Statements contained in this report with respect to JR East's plans, strategies, and beliefs that are not historical facts are forward-looking statements about the future performance of JR East which are based on management's assumptions and beliefs in light of the information currently available to it. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause JR East's actual results, performance or achievements to differ materially from the expectations expressed herein. These factors include, without limitation, (i) JR East's ability to successfully maintain or increase current passenger levels on railway services, (ii) JR East's ability to improve the profitability of railway and other operations, (iii) JR East's ability to expand non-transportation operations and (iv) general changes in economic conditions and laws, regulations and government policies in Japan.

Results for the Nine-Month Period Ended December 31, 2004

Unless otherwise stated, statements regarding operating results and financial positions in the nine-month period ended December 31, 2004, are comparisons with the nine-month period ended December 31, 2003.

(1) Operating Results

In the nine-month period ended December 31, 2004 (April 1, 2004—December 31, 2004), Japan's economic recovery slowed down. Although there was an upturn in the employment environment, growth in consumer spending became sluggish while export and production trends weakened.

Against that backdrop, JR East continued to take steps to enhance the efficiency of business operations and made concerted efforts to increase revenues by fully exploiting management resources.

In the nine-month period ended December 31, 2004, JR East posted increases of 0.3% in operating revenues, to ¥1,898.7 billion, and of 8.7% in operating income, to ¥318.0 billion, due to higher revenues from station space utilization and shopping centers & office buildings operations. However, JR East recorded a 0.9% decrease in ordinary income, to ¥190.0 billion, which was attributable to such factors as losses for redemption of bonds associated with debt assumption agreements. And, net income declined 1.0%, to ¥99.6 billion.

Segment Information

Transportation

JR East sought to increase usage of its railway network by enhancing customer convenience based on improvements in through services and seating services. Those initiatives included a revision of train schedules in October that significantly increased service frequency on the Shonan-Shinjuku line and the introduction of *Green Cars* (first class cars) on certain local lines. JR East also endeavored to increase railway network usage by stimulating ski-related demand through the JAPAN SNOW PROJECT campaign. Despite those efforts, the traffic volume of the JR East railway network decreased due to the impact of the Niigata Chuetsu Earthquake, typhoons, and other factors. Consequently, operating revenues edged down 0.6%, to ¥1,376.9 billion. However, thanks to reductions in personnel expenses and other factors, operating income rose 8.8%, to ¥246.7 billion.

Station Space Utilization

JR East worked to revitalize existing stores, expand its network of NEWDAYS convenience stores, and strengthen sales of lunch boxes and in-train sales. As a result, operating revenues grew 0.9%, to ¥285.6 billion. However, operating income decreased 5.5%, to ¥19.6 billion, which was attributable to increased expenses associated with the introduction of new computer systems and other factors.

Shopping Centers & Office Buildings

In addition to unveiling restaurant zones at two stations, JR East refurbished existing shopping centers in and around Tokyo. Aiming to strengthen the marketing capabilities and financial base of these operations, JR East merged the shopping center management companies Sendai Terminal Building Co., Ltd., and Yamagata Terminal Building Co., Ltd., and merged Tokky Co., Ltd., with Echigo Station Development Co., Ltd. As a result of those initiatives and favorable performances by such companies as LUMINE Co., Ltd., operating revenues grew 4.0%, to ¥142.0 billion, while operating income increased 10.3%, to ¥39.8 billion.

Other Services

In advertising and publicity, JR East promoted sales of transportation advertising, which is centered on railcar body advertising. Despite those efforts, operating revenues were down 1.4%, to ¥322.0 billion, due in part to the change of East Japan Railway Trading Co., Ltd., from direct trading of railway materials for JR East to commissioned operations in July 2003. Nevertheless, operating income climbed 18.1%, to ¥11.6 billion, primarily as the result of increased earnings from housing development and sales operations.

(2) Financial Position

Net cash provided by operating activities in the nine-month period ended December 31, 2004, increased ¥40.9 billion to ¥311.2 billion, due to factors that included a decrease in payments of income taxes.

Net cash used in investing activities rose ¥15.5 billion to ¥181.3 billion, primarily as a result of increased payments for purchases of fixed assets.

Net cash used in financing activities rose ¥6.3 billion to ¥102.6 billion. This was attributable to a ¥68.4 billion reduction in total long-term debt, which was more than the reduction in the nine-month period ended December 31, 2003.

Further, the balance of cash and cash equivalents increased ¥27.3 billion from the previous fiscal year-end, on March 31, 2004, to ¥110.3 billion on December 31, 2004. And, the balance of total long-term debt was ¥ 3,909.1 billion on December 31, 2004.

Outlook for the Fiscal Year Ending March 31, 2005

JR East has downwardly revised the full-year performance projections for operating revenues, ordinary income, and net income that it issued on November 12, 2004. At the present juncture, JR East expects operating revenues of ¥2,535.0 billion, ordinary income of ¥199.0 billion, and net income of ¥127.0 billion for the fiscal year ending March 31, 2005.

Further, JR East expects that the restoration of railway facilities damaged by the Niigata Chuetsu Earthquake on October 23, 2004, will cost approximately ¥20.0 billion. With respect to that amount, JR East has not yet classified items that will be recorded in statements of income and those that will be recorded as capital expenditure. With a view to full restoration of the Shinanogawa power plant, JR East is currently assessing damage and considering construction plans. Because restoration plans have not yet been finalized, the amount of money required for restoration of the power plant cannot be calculated.

Consequently, performance projections at this juncture do not take into account the amount of money that will be required for the restoration of railway facilities and the Shinanogawa power plant in relation to the Niigata Chuetsu Earthquake. However, JR East plans to revise performance projections as soon as those amounts of money are determined.

Consolidated Balance Sheets (Unaudited)

EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES

	Millions of Yen			
	Fiscal 2004 (As of March 31, 2004)	Fiscal 2005, 3rd Quarter (As of December 31, 2004)	Increase (Decrease)	Fiscal 2004, 3rd Quarter (As of December 31, 2003)
ASSETS				
Current Assets	¥ 389,101	¥ 396,947	¥ 7,846	¥ 427,425
Cash and time deposits	83,142	110,506	27,364	135,102
Notes and accounts receivable-trade	120,789	120,715	(74)	108,616
Fares receivable	35,016	29,863	(5,153)	30,404
Short-term loans receivable	22,130	21,145	(985)	21,141
Securities	31	199	167	132
Real estate for sale	12,005	12,069	63	18,705
Inventories	39,068	45,336	6,267	47,914
Deferred income taxes	55,270	31,013	(24,256)	32,769
Other	23,365	27,806	4,440	34,286
Allowance for doubtful accounts	(1,719)	(1,706)	13	(1,645)
Fixed Assets	6,392,390	6,286,374	(106,016)	6,354,260
Property, plant and equipment, net of accumulated depreciation	5,938,724	5,807,570	(131,154)	5,917,898
Buildings and fixtures	3,018,769	2,941,533	(77,235)	2,984,625
Machinery, rolling stock and vehicles	618,992	613,279	(5,713)	610,591
Land	2,117,483	2,075,189	(42,294)	2,127,163
Construction in progress	140,068	135,262	(4,805)	155,221
Other	43,410	42,306	(1,104)	40,296
Intangible assets	96,935	92,263	(4,671)	89,444
Intangibles	93,594	89,735	(3,859)	86,145
Consolidation difference	3,340	2,527	(812)	3,299
Investments and other assets	356,730	386,540	29,809	346,916
Investments in securities	147,381	148,165	784	139,365
Long-term loans receivable	4,009	3,558	(450)	4,300
Long-term deferred income taxes	159,701	190,262	30,560	156,454
Other	47,451	46,341	(1,109)	48,355
Allowance for doubtful accounts	(1,813)	(1,788)	25	(1,560)
Deferred Assets	200	238	37	241
Total Assets	¥6,781,692	¥6,683,559	¥(98,132)	¥6,781,927

Note: Amounts less than one million yen are omitted.

Consolidated Balance Sheets (Unaudited)

EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES

	Millions of Yen			
	Fiscal 2004 (As of March 31, 2004)	Fiscal 2005, 3rd Quarter (As of December 31, 2004)	Increase (Decrease)	Fiscal 2004, 3rd Quarter (As of December 31, 2003)
LIABILITIES				
Current Liabilities	¥1,069,746	¥ 944,464	¥(125,281)	¥1,023,885
Notes and accounts payable–trade	50,988	48,342	(2,645)	49,939
Short-term loans and current portion of long-term loans	124,516	117,522	(6,993)	178,537
Current portion of long-term liabilities incurred for purchase of railway facilities	143,178	144,059	881	136,019
Payable	288,368	176,696	(111,671)	173,549
Accrued consumption tax	13,397	8,597	(4,800)	10,988
Accrued income taxes	68,479	16,094	(52,384)	18,116
Fare deposits received with regard to railway connecting services	14,999	20,745	5,746	20,150
Prepaid railway fares received	104,909	105,314	405	105,555
Allowance for bonuses to employees	80,398	39,270	(41,128)	40,300
Other	180,510	267,819	87,309	290,728
Long-term Liabilities	4,582,283	4,541,797	(40,486)	4,650,313
Bonds	1,033,860	1,033,860	—	993,860
Long-term loans	782,094	770,070	(12,023)	770,968
Long-term liabilities incurred for purchase of railway facilities	1,891,024	1,844,280	(46,743)	1,986,758
Long-term deferred tax liabilities	3,781	1,737	(2,043)	3,913
Accrued severance and retirement benefits	595,568	600,988	5,420	596,908
Other	275,954	290,859	14,904	297,904
Total Liabilities	5,652,029	5,486,262	(165,767)	5,674,199
MINORITY INTERESTS	29,486	26,433	(3,053)	32,483
SHAREHOLDERS' EQUITY				
Common Stock	200,000	200,000	—	200,000
Capital Surplus	96,600	96,600	—	96,600
Retained Earnings	771,232	844,802	73,570	751,892
Net Unrealized Holding Gains on Securities	32,794	31,700	(1,093)	27,202
Treasury Stock, at Cost	(451)	(2,238)	(1,787)	(451)
Total Shareholders' Equity	1,100,175	1,170,864	70,688	1,075,244
Total Liabilities, Minority Interests and Shareholders' Equity	¥6,781,692	¥6,683,559	¥ (98,132)	¥6,781,927

Note: Amounts less than one million yen are omitted.

Consolidated Statements of Income (Unaudited)

EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES

	Millions of Yen			
	Fiscal 2004, 3rd Quarter (Nine months ended December 31, 2003)	Fiscal 2005, 3rd Quarter (Nine months ended December 31, 2004)	Increase (Decrease)	Fiscal 2004 (Year ended March 31, 2004)
Operating Revenues	¥1,892,218	¥1,898,751	¥ 6,532	¥2,542,297
Operating Expenses	1,599,575	1,580,751	(18,823)	2,190,877
Transportation, other services and cost of sales	1,240,686	1,224,759	(15,927)	1,695,025
Selling, general and administrative expenses	358,888	355,991	(2,896)	495,851
Operating Income	292,643	318,000	25,356	351,419
Non-Operating Income	23,190	10,431	(12,759)	38,706
Interest and dividend income	2,100	1,090	(1,009)	2,210
Equity in net income of affiliated companies	7	1,132	1,124	351
Other	21,082	8,208	(12,874)	36,143
Non-Operating Expenses	124,056	138,339	14,282	164,760
Interest expense	121,620	112,435	(9,184)	160,943
Other	2,436	25,903	23,467	3,816
Ordinary Income	191,777	190,092	(1,685)	225,365
Extraordinary Gains	28,483	78,964	50,481	112,960
Gain on sales of investment in securities	4,321	39,511	35,189	12,816
Construction grants received	17,947	33,319	15,372	79,708
Other	6,215	6,133	(81)	20,436
Extraordinary Losses	39,159	91,661	52,501	115,461
Losses on reduction entry for construction grants	17,935	33,176	15,240	73,188
Impairment losses on fixed assets	—	38,183	38,183	—
Other	21,223	20,302	(921)	42,273
Income before Income Taxes	181,101	177,395	(3,706)	222,864
Income Taxes				
Current	91,343	82,910	(8,433)	142,900
Deferred	(13,484)	(7,161)	6,322	(42,969)
Minority Interests in Net Income of Consolidated Subsidiaries	2,524	1,963	(560)	3,067
Net Income	¥ 100,717	¥ 99,683	¥ (1,034)	¥ 119,866

Note: Amounts less than one million yen are omitted.

Consolidated Statements of Capital Surplus and Retained Earnings (Unaudited)

EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES

	Millions of Yen			
	Fiscal 2004 3rd Quarter (Nine months ended December 31, 2003)	Fiscal 2005 3rd Quarter (Nine months ended December 31, 2004)	Increase (Decrease)	Fiscal 2004 (Year ended March 31, 2004)
CAPITAL SURPLUS				
Capital Surplus at Beginning of the Period	¥96,600	¥96,600	¥—	¥96,600
Capital Surplus at End of the Period	¥96,600	¥96,600	¥—	¥96,600
RETAINED EARNINGS				
Retained Earnings at Beginning of the Period	¥679,195	¥771,232	¥92,036	¥679,195
Increase in Retained Earnings	100,887	99,762	(1,125)	120,227
Net income	100,717	99,683	(1,034)	119,866
Increase due to addition of consolidated subsidiaries, and other	170	79	(90)	176
Increase due to change in accounting period of consolidated subsidiaries	—	—	—	184
Decrease in Retained Earnings	28,190	26,192	(1,998)	28,190
Cash dividends	28,000	23,969	(4,030)	28,000
Bonuses to directors and corporate auditors	190	176	(13)	190
<i>Of which bonuses for corporate auditors</i>	[22]	[20]	[(1)]	[22]
Losses on disposal of treasury stock	—	2,046	2,046	—
Retained Earnings at End of the Period	¥751,892	¥844,802	¥92,909	¥771,232

Note: Amounts less than one million yen are omitted.

Consolidated Statements of Cash Flows (Unaudited)

EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES

	Millions of Yen		
	Fiscal 2004 3rd Quarter (Nine months ended December 31, 2003)	Fiscal 2005 3rd Quarter (Nine months ended December 31, 2004)	Fiscal 2004 (Year ended March 31, 2004)
Cash Flows from Operating Activities			
Income before income taxes	¥181,101	¥ 177,395	¥ 222,864
Depreciation	238,676	236,662	322,300
Impairment losses on fixed assets	—	38,183	—
Amortization of long-term prepaid expense	3,714	3,510	5,202
Increase in accrued severance and retirement benefits	18,684	5,420	17,397
Interest and dividend income	(2,100)	(1,090)	(2,210)
Interest expense	121,620	112,435	160,943
Construction grants received	(17,947)	(33,319)	(79,708)
Gain on sales of investment in securities	—	(39,511)	(12,816)
Loss from disposition and provision for cost reduction of fixed assets	32,924	44,795	106,572
Decrease (Increase) in major receivables	21,915	8,536	2,242
Increase (Decrease) in major payables	(19,294)	(14,466)	(5,496)
Other	(54,108)	(7,082)	(19,182)
Sub-total	525,186	531,469	718,107
Proceeds from interest and dividends	2,254	1,265	2,367
Payments of interest	(86,878)	(81,892)	(162,567)
Payments of income taxes	(170,259)	(139,559)	(170,846)
Net cash provided by operating activities	270,303	311,283	387,060
Cash Flows from Investing Activities			
Payments for purchases of fixed assets	(257,484)	(270,322)	(374,642)
Proceeds from sales of fixed assets	11,835	9,329	34,683
Proceeds from construction grants	62,913	45,410	76,764
Payments for purchases of investments in securities	(2,904)	(6,812)	(6,637)
Proceeds from sales of investments in securities	13,240	41,908	23,056
Other	6,648	(840)	12,183
Net cash used in investing activities	(165,751)	(181,327)	(234,591)
Cash Flows from Financing Activities			
Increase in commercial paper	—	30,000	—
Proceeds from long-term loans	85,000	47,300	155,000
Proceeds from issuance of bonds	99,922	69,959	139,914
Payments of long-term liabilities	(237,059)	(185,663)	(438,002)
Payments for acquisition of treasury stock	—	(6,469)	—
Cash dividends paid	(28,000)	(23,969)	(28,000)
Other	(16,188)	(33,839)	(25,104)
Net cash used in financing activities	(96,326)	(102,681)	(196,192)
Net Increase (Decrease) in Cash and Cash Equivalents	8,225	27,274	(43,722)
Cash and Cash Equivalents at Beginning of the Period	126,478	82,935	126,478
Increase due to Addition of Consolidated Subsidiaries, and Other	172	95	189
Decrease due to Change in Accounting Period of Consolidated Subsidiaries	—	—	(9)
Cash and Cash Equivalents at End of the Period	¥ 134,875	¥ 110,304	¥ 82,935

Note: Amounts less than one million yen are omitted.

Segment Information (Unaudited)

Segment Information by Business Activities

Nine months ended December, 2003 and 2004	Millions of Yen						Consolidated
	Transportation	Station space utilization	Shopping centers & office buildings	Other services	Total	Elimination and/or corporate	
Fiscal 2004, 3rd Quarter							
Operating revenues							
Outside customers	¥1,345,673	¥276,074	¥131,135	¥139,335	¥1,892,218	¥ —	¥1,892,218
Inside group	39,222	7,111	5,431	187,316	239,081	(239,081)	—
Total	1,384,896	283,186	136,566	326,651	2,131,300	(239,081)	1,892,218
Costs and expenses	1,158,155	262,402	100,440	316,794	1,837,793	(238,218)	1,599,575
Operating income	¥ 226,740	¥ 20,783	¥ 36,126	¥ 9,857	¥ 293,506	¥ (862)	¥ 292,643

Fiscal 2005, 3rd Quarter

Operating revenues							
Outside customers	¥1,335,932	¥278,208	¥136,534	¥148,076	¥1,898,751	¥ —	¥1,898,751
Inside group	41,017	7,447	5,516	173,960	227,941	(227,941)	—
Total	1,376,949	285,656	142,050	322,036	2,126,693	(227,941)	1,898,751
Costs and expenses	1,130,161	266,020	102,206	310,399	1,808,788	(228,037)	1,580,751
Operating income	¥ 246,788	¥ 19,635	¥ 39,843	¥ 11,637	¥ 317,904	¥ 95	¥ 318,000

Year ended March 31, 2004	Millions of Yen						Consolidated
	Transportation	Station space utilization	Shopping centers & office buildings	Other services	Total	Elimination and/or corporate	
Fiscal 2004							
Operating revenues							
Outside customers	¥1,798,132	¥366,437	¥175,180	¥202,547	¥2,542,297	¥ —	¥2,542,297
Inside group	52,552	9,605	7,234	273,805	343,197	(343,197)	—
Total	1,850,684	376,043	182,414	476,352	2,885,494	(343,197)	2,542,297
Costs and expenses	1,587,913	348,892	136,142	458,411	2,531,360	(340,482)	2,190,877
Operating income	¥ 262,770	¥ 27,150	¥ 46,272	¥ 17,940	¥ 354,133	¥ (2,714)	¥ 351,419

Notes: 1. Amounts less than one million yen are omitted.

2. Classification of business

JR East's businesses are classified by the segmentation used for management purpose so that the actual situation of JR East's business diversification is clearly and appropriately disclosed.

3. The main activities of each business segment are as follows:

- Transportation : Passenger transportation mainly by passenger railway;
- Station space utilization : Retail sales, food and convenience stores, etc., which utilize space at the stations;
- Shopping centers & office buildings : Operation of shopping centers other than Station space utilization business, and leasing of office buildings, etc.; and
- Other services : Advertising and publicity, hotel operations, wholesales, truck delivery, cleaning, information processing, housing development and sales, credit card business, and other services.

[REFERENCE]

Consolidated Principal Indicators

	Fiscal 2004	Fiscal 2004	Fiscal 2005	Increase		Fiscal 2006	Fiscal 2009
	3rd Quarter (Nine months ended December 31, 2003) (A)	(Year ended March 31, 2004) (B)	3rd Quarter (Nine months ended December 31, 2004) (C)	(Decrease) (C)-(A)	(C)-(B)	(Year ending March 31, 2006) Note 1	(Year ending March 31, 2009) Note 2
Free cash flows (FCF) [Billions of yen] . . .	104.5	152.4	129.9	25.4	—	200.0	—
Return on equity (ROE) [%]	9.8	11.5	8.8	(1.0)	—	10.0	—
Return on assets (ROA) [%]	4.3	5.2	4.7	0.4	—	5.5	6.0
Cash flows from operating activities [Billions of yen]	270.3	387.0	311.2	40.9	—	—	Note 3
Debt/equity ratio [Times]	3.8	3.6	3.3	(0.5)	(0.3)	—	Note 4
Equity ratio [%]	15.9	16.2	17.5	1.7	1.3	—	—
Earnings per share [Yen]	25,184.23	29,928.14	24,943.02	(241.21)	—	—	—
Shareholders' equity per share [Yen]	268,862.51	275,052.28	292,983.69	24,121.18	17,931.41	—	—
Total long-term debt [Billions of yen]	4,065.5	3,974.5	3,909.1	(156.3)	(65.3)	—	—
Average interest rates [%]	3.93	3.83	3.74	(0.19)	(0.10)	—	—
Net interest margin [Billions of yen]	(119.5)	(158.7)	(111.3)	8.1	—	—	—
Capital expenditures [Billions of yen]	161.3	313.9	170.8	9.4	—	—	—

- Notes: 1. Goals in the current medium-term business plan ("New Frontier 21")
 2. Goals in the new medium-term business plan ("New Frontier 2008")
 3. Cumulative total of ¥2,000.0 billion for the four-year period through March 31, 2009
 4. Approximately 2 times

Consolidated Business Forecast for Fiscal 2005

	Billions of Yen			%	
	Actual Fiscal 2004 (Year ended March 31, 2004) (A)	Forecast Fiscal 2005 (Year ending March 31, 2005) (B)	Change Increase (Decrease) (B)-(A)	(B)/(A)x100	
Operating revenues	2,542.2	[2,561.0]	2,535.0	(7.2)	99.7
Operating income	351.4	[365.0]	352.0	0.5	100.2
Ordinary income	225.3	[211.0]	199.0	(26.3)	88.3
Net income	119.8	[133.0]	127.0	7.1	106.0

(Reference) Earnings per share for fiscal 2005: ¥31,778.46

- Notes: 1. Amounts less than one million yen are omitted.
 2. Figures in [] are from the performance forecast, which was announced in November 2004.

Passenger Kilometers and Passenger Revenues of Parent Company

	Millions				%				Millions				%			
	Fiscal 2004, Semi-annual	Fiscal 2005, Semi-annual	Change		Fiscal 2004, Oct.—Dec.	Fiscal 2005, Oct.—Dec.	Change		Fiscal 2004, 3rd Quarter	Fiscal 2005, 3rd Quarter	Change					
	(Six months ended September 30, 2003)	(Six months ended September 30, 2004)	Increase (Decrease)		(Three months ended December 31, 2003)	(Three months ended December 31, 2004)	Increase (Decrease)		(Nine months ended December 31, 2003)	(Nine months ended December 31, 2004)	Increase (Decrease)					
	(A)	(B)	(B)-(A)	(B)/(A)x100	(C)	(D)	(D)-(C)	(D)/(C)x100	(E)	(F)	(F)-(E)	(F)/(E)x100				
PASSENGER KILOMETERS																
Shinkansen Bullet Train Network																
Commuter Passes	803	825	21	102.7	377	392	15	104.1	1,180	1,218	37	103.2				
Other	8,668	8,724	55	100.6	4,285	3,852	(433)	89.9	12,954	12,576	(377)	97.1				
Total	9,472	9,550	77	100.8	4,662	4,244	(418)	91.0	14,135	13,794	(340)	97.6				
Conventional Lines																
Commuter Passes	36,262	36,197	(64)	99.8	17,483	17,688	204	101.2	53,746	53,886	140	100.3				
Other	18,236	18,366	129	100.7	9,121	8,943	(177)	98.1	27,357	27,309	(47)	99.8				
Total	54,498	54,563	65	100.1	26,605	26,632	27	100.1	81,104	81,196	92	100.1				
Total																
Commuter Passes	37,065	37,023	(42)	99.9	17,860	18,081	220	101.2	54,926	55,104	177	100.3				
Other	26,904	27,090	185	100.7	13,407	12,795	(611)	95.4	40,312	39,886	(425)	98.9				
Total	63,970	64,113	142	100.2	31,268	30,877	(390)	98.7	95,239	94,990	(248)	99.7				

	Billions of yen				%				Billions of yen				%			
	Fiscal 2004, Semi-annual	Fiscal 2005, Semi-annual	Change		Fiscal 2004, Oct.—Dec.	Fiscal 2005, Oct.—Dec.	Change		Fiscal 2004, 3rd Quarter	Fiscal 2005, 3rd Quarter	Change					
	(Six months ended September 30, 2003)	(Six months ended September 30, 2004)	Increase (Decrease)		(Three months ended December 31, 2003)	(Three months ended December 31, 2004)	Increase (Decrease)		(Nine months ended December 31, 2003)	(Nine months ended December 31, 2004)	Increase (Decrease)					
	(G)	(H)	(H)-(G)	(H)/(G)x100	(I)	(J)	(J)-(I)	(J)/(I)x100	(K)	(L)	(L)-(K)	(L)/(K)x100				
REVENUES FROM PASSENGER TICKETS																
Shinkansen Bullet Train Network																
Commuter Passes	10.9	11.2	0.2	102.6	5.3	5.4	0.1	103.3	16.2	16.7	0.4	102.8				
Other	223.3	226.9	3.5	101.6	110.9	101.4	(9.5)	91.4	334.3	328.3	(5.9)	98.2				
Total	234.3	238.1	3.8	101.6	116.2	106.9	(9.3)	92.0	350.5	345.0	(5.5)	98.4				
Conventional Lines																
Commuter Passes	234.7	233.6	(1.0)	99.6	115.0	115.5	0.4	100.4	349.7	349.1	(0.6)	99.8				
Other	368.8	369.6	0.7	100.2	184.8	180.2	(4.5)	97.5	553.6	549.9	(3.7)	99.3				
Total	603.5	603.2	(0.2)	100.0	299.9	295.8	(4.0)	98.6	903.4	899.0	(4.3)	99.5				
Total																
Commuter Passes	245.6	244.8	(0.7)	99.7	120.3	121.0	0.6	100.5	366.0	365.8	(0.1)	100.0				
Other	592.2	596.5	4.3	100.7	295.8	281.7	(14.0)	95.2	888.0	878.2	(9.7)	98.9				
Total	837.8	841.4	3.5	100.4	416.1	402.7	(13.4)	96.8	1,254.0	1,244.1	(9.8)	99.2				

Note: Amounts less than one million passenger kilometers and 100 million yen are omitted.

Forward-Looking Statements

Statements contained in this report with respect to JR East's plans, strategies, and beliefs that are not historical facts are forward-looking statements about the future performance of JR East which are based on management's assumptions and beliefs in light of the information currently available to it. These forward-looking statements involve known and unknown risks, uncertainties and other factors that may cause JR East's actual results, performance or achievements to differ materially from the expectations expressed herein. These factors include, without limitation, (i) JR East's ability to successfully maintain or increase current passenger levels on railway services, (ii) JR East's ability to improve the profitability of railway and other operations, (iii) JR East's ability to expand non-transportation operations and (iv) general changes in economic conditions and laws, regulations and government policies in Japan.