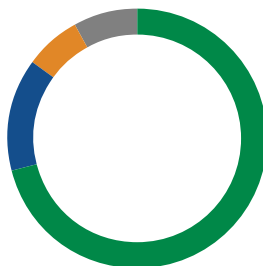


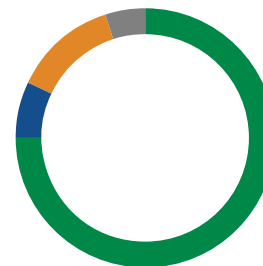
Consolidated Operating Revenues
For fiscal 2004

■ Transportation	71%
■ Station Space Utilization	14%
■ Shopping Centers & Office Buildings	7%
■ Other Services	8%



Consolidated Operating Income
For fiscal 2004

■ Transportation	75%
■ Station Space Utilization	7%
■ Shopping Centers & Office Buildings	13%
■ Other Services	5%



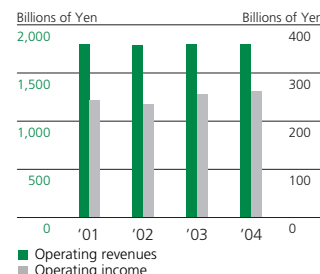
Profile

Business Results

TRANSPORTATION



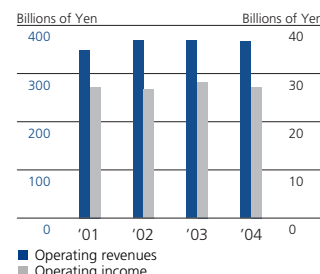
JR East's 7,526.8-kilometer rail network (excluding Tokyo Monorail) covers the eastern half of Honshu (mainland), including the Tokyo metropolitan area. JR East operates a transportation business whose mainstay is passenger transportation by railway through the use of this very profitable network. In fiscal 2004, ended March 31, 2004, transportation operating revenues were ¥1,798.1 billion (\$16,963 million) and operating income was ¥262.8 billion (\$2,479 million).



STATION SPACE UTILIZATION



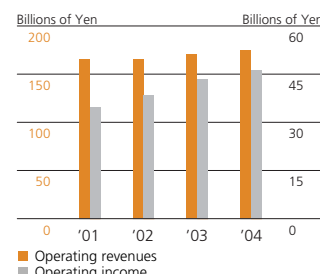
About 16 million passengers embark at JR East's stations every day. Station space utilization offers retailing and restaurant services to these customers through outlets at stations and sales inside trains. Station space utilization operating revenues were ¥366.4 billion (\$3,457 million) and operating income was ¥27.2 billion (\$256 million) in fiscal 2004.



SHOPPING CENTERS & OFFICE BUILDINGS



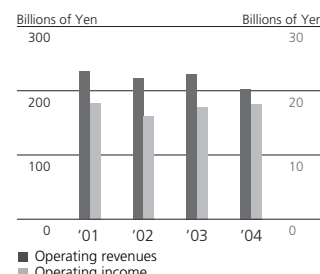
JR East leases space to retailers and other tenants in shopping centers and office buildings developed on property already owned by JR East within or near station premises throughout its service area. Shopping centers & office buildings operating revenues were ¥175.2 billion (\$1,653 million) and operating income was ¥46.3 billion (\$437 million) in fiscal 2004.



OTHER SERVICES



JR East conducts a number of other business activities, most of which are aimed at leveraging the customer base at railway station and other facilities of its core passenger railway business. Major businesses in the other services segment include advertising and publicity, hotel operations, information services, housing development and sales, credit card business, and other services. Additional activities include construction and car rentals. In fiscal 2004, other services operating revenues were ¥202.5 billion (\$1,911 million) and operating income was ¥17.9 billion (\$169 million).



Notes: 1. Operating revenues mean operating revenues from outside customers.

2. Yen figures have been translated to U.S. dollars at the rate of ¥106 to US\$1 as of March 31, 2004, solely as a convenience to readers.