

Management Information

Businesses Outline of the JR East Group (as of September, 2018)

Our company and our affiliated companies are engaged in transportation business, distribution and services business, real estate and hotel business, and other businesses. In each business our company's position in relation to each of our affiliated companies is described below:

■ Transportation Business
In addition to passenger transportation business centered around railway operation, we provide travel services, cleaning and maintenance services, station operation services, facilities maintenance services and rolling stock manufacturing and maintenance work.

■ Distribution and Services Business
We are providing life services business, such as retail and restaurant business, wholesale business, truck transportation business and advertising agency.

■ Real estate/Hotel Business
We are providing life services business, such as shopping center operations, leases and rentals of office buildings, and hotel operations.

■ Others
In addition, we are providing credit card business such as IT-Suica, and information processing business.

Transportation Business Railway business, bus business, cleaning and maintenance business, rolling stock manufacturing business Major subsidiaries with consolidated accounts Tokyo Monorail Co., Ltd./JR Bus Kanto Co., Ltd./JR East Environment Access Co., Ltd./JR East Facility Management Co., Ltd./Japan Transport Engineering Company/JR East Rail Car Technology & Maintenance Co., Ltd.	Distributions and Services Businesses Retail business, restaurant business, advertising agency Major subsidiaries with consolidated accounts JR East Retail Net Co., Ltd./Nippon Restaurant Enterprise Co., Ltd./East Japan Marketing & Communications, Inc.	Customers and Counterparty companies
Real estate and Hotel Business Management of shopping centers, office building leases and hotel business Major subsidiaries with consolidated accounts LUMINE Co., Ltd./Atre Co., Ltd./JR East Urban Development Corporation/JR East Building Co., Ltd./Nippon Hotel Co., Ltd./Sendai Terminal Building Co., Ltd.	Others Credit card business such as IT-Suica, information processing business, etc. Major subsidiaries with consolidated accounts Viewcard Co., Ltd./JR East Information Systems Company/JR East Mechatronics Co., Ltd.	

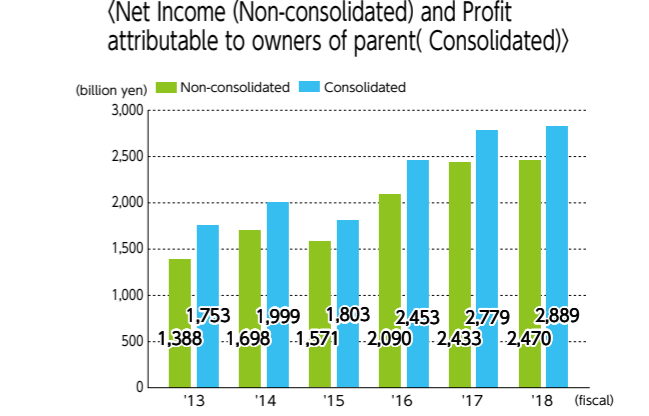
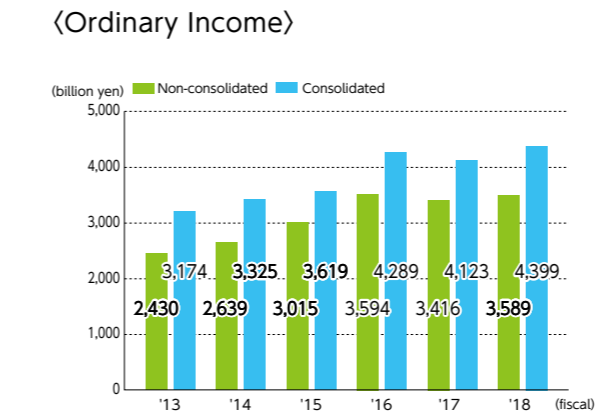
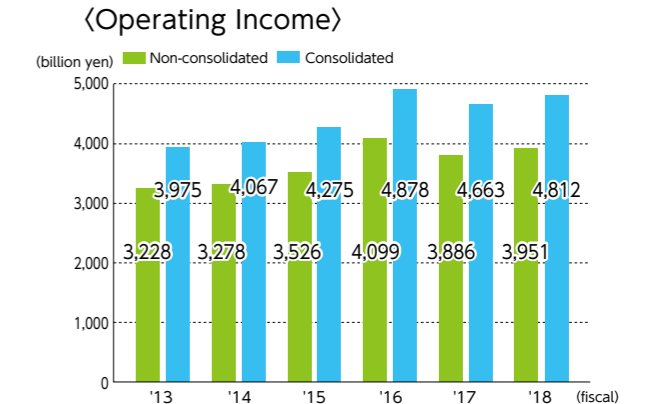
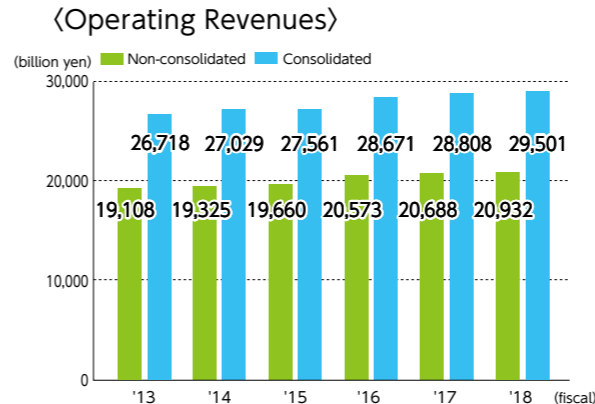
In relation to the supply chain, it can be divided into two parts, the railway business and non-railway businesses. For the railway business, JR East generates electricity at its own power stations or directly purchases electricity from electrical companies. Electricity is provided to trains through substations and overhead contact lines. Additionally, we operate railways and offer transport services to our customers through the provision of continuous comprehensive services, while also maintaining station staff members, conductors and other various facilities. With regard to non-railway businesses, while pursuing synergetic effects with the railway business itself, each business operates its own specific supply chain, as it provides various services to customers.

Following is a schematic of JR East businesses

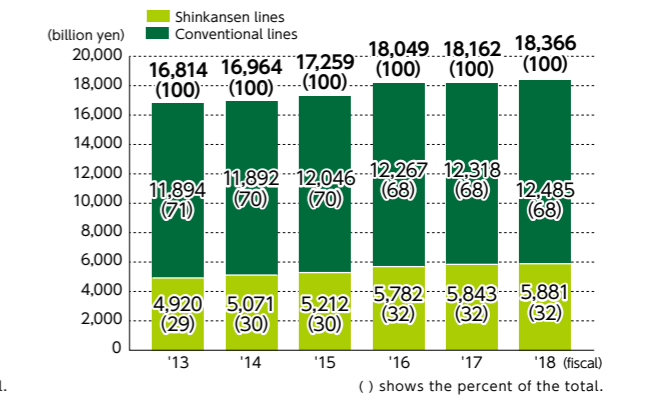
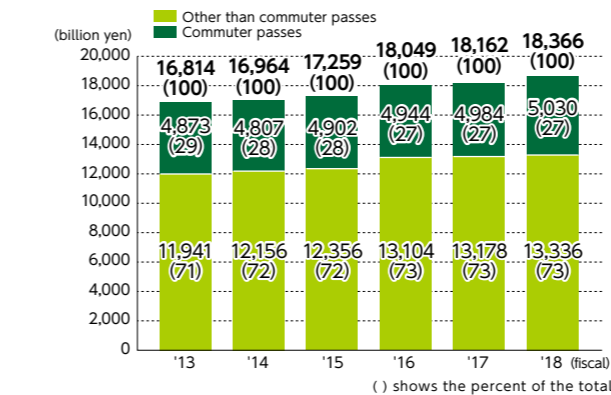
Businesses of the JR East Group (as of September 1, 2018)

- Transportation services**
JR Bus Kanto Co., Ltd. / JR Bus Tohoku Co., Ltd. / Tokyo Monorail Co., Ltd.
- Shopping center operations**
Tetsudo Kaikan Co., Ltd. / atre Co., Ltd. / LUMINE Co., Ltd. / Yokohama Station Building Co., Ltd. / Shonan Station Building Co., Ltd. / JR Chuo Line Mall Co., Ltd. / JR East Department Store Co., Ltd. / JR Tokyo West Development Co., Ltd. / Kinshicho Station Building Co., Ltd. / Chiba Station Building Co., Ltd. / JR East Aomori Business-Development Company Co., Ltd. / Tokky Co., Ltd. / Station Building MIDORI Co., Ltd.
- Office operations**
JR East Building Co., Ltd.
- Hotel operations**
Nippon Hotel Co., Ltd. / Sendai Terminal Building Co., Ltd. / Morioka Terminal Building Co., Ltd. / Akita Station Building Co., Ltd.
- Retail shop and restaurant businesses**
JR East Retail Net Co., Ltd. / Nippon Restaurant Enterprise Co., Ltd. / JR East Food Business Co., Ltd. / JR East Water Business Co., Ltd. / Kinokuniya Co., Ltd. / JR East Tohoku Sogo Service Co., Ltd.
- Trading and logistics businesses**
East Japan Railway Trading Co., Ltd. / JR East Logistics Co., Ltd.
- Travel agent and car rental services**
JR EAST VIEW Travel Service Co., Ltd. / JR East Rental & Lease Co., Ltd.
- Sports and leisure businesses**
JR East Sports Co., Ltd. / GALA YUZAWA Co., Ltd.
- Real estate management**
JR East Urban Development Corporation

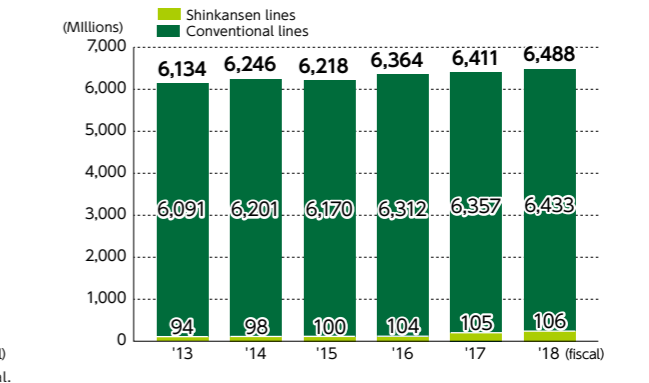
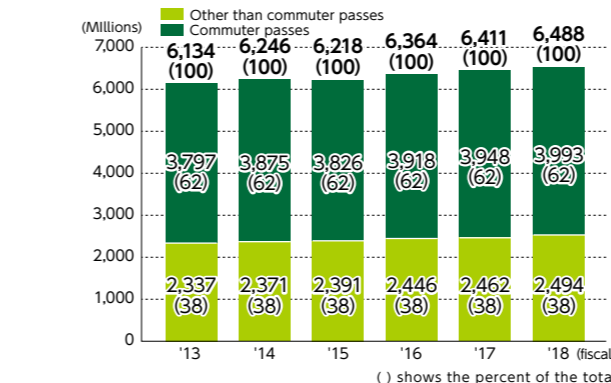
- Information, financial, and personnel services**
JR East Japan Information Systems Company / JR East Net Station Co., Ltd. / JR East Management Service Co., Ltd. / JR East Personnel Service Co., Ltd. / JR East Green Partners Co., Ltd.
- Credit card business**
Viewcard Co., Ltd.
- Advertising and publishing**
East Japan Marketing & Communications, Inc. / JR East Media Co., Ltd. / The Orangepage, Inc.
- Cleaning and linen supply services**
JR East TESSEI Co., Ltd. / JR East Transportation Services Co., Ltd. / East Japan Eco Access Co., Ltd. / JR East Station Service Co., Ltd. / JR Takasaki Railway Services Co., Ltd. / JR Mito Railway Services Co., Ltd. / JR Chiba Railway Services Co., Ltd. / JR Technoservice Sendai Co., Ltd. / Morioka Railway Servicing Co., Ltd. / JR Akita Railway Services Co., Ltd. / JR Niigata Railway Services Co., Ltd. / JR Nagano Railway Services Co., Ltd. / JR Higashinohon Linen Co., Ltd.
- Construction consulting and maintenance services**
JR East Consultants Company / JR East Design Corporation / JR East Facility Management Co., Ltd. / JR EAST MECHATRONICS Co., Ltd. / Union Construction Co., Ltd. / Japan Railway Track Technology Consultants Co., Ltd.
- Rolling stock manufacturing and maintenance**
Japan Transport Engineering Company / JR East Rail Car Technology & Maintenance Co., Ltd.
- Overseas railway consulting**
Japan International Consultants for Transportation Co., Ltd.
- Global development of Lifestyle Service Business**
JRE Business Development Taiwan, Inc.
- Generation and district heating and cooling**
JR East Energy Development Co., Ltd. / Shinjuku South Energy Service Co., Ltd.
- Corporate Venture Capital**
JR East startup Co., Ltd.



Revenues from Passenger Tickets



Number of Passengers



Note 1) Fractions of 100 million yen have been omitted.
 Note 2) Fractions of 1 million passengers have been omitted.
 Note 3) The sum of the numbers of passengers on the Shinkansen and conventional lines is greater than the passenger total because some individual passenger trips include both.