

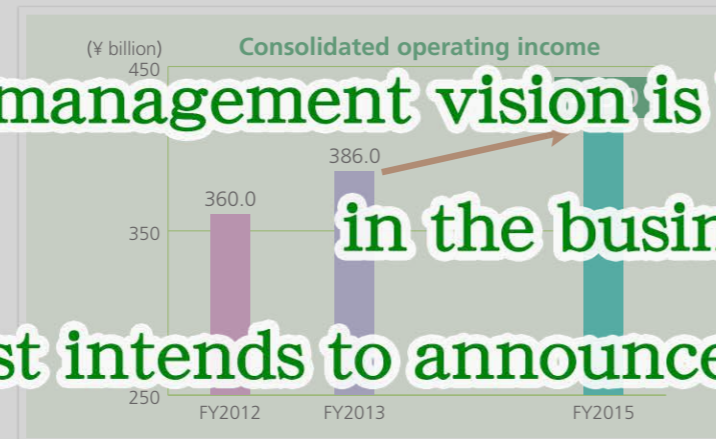
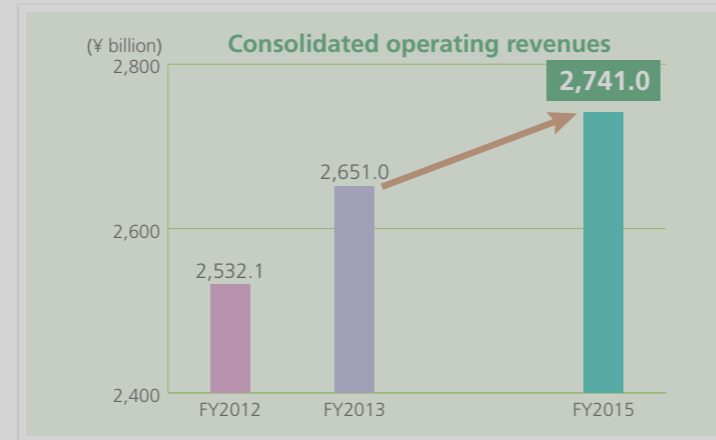
6. Numerical Targets

Guided by "JR East Group Management Vision V—Ever Onward," JR East will establish numerical targets that it will seek to achieve over the next three years. Those three-year targets will be reviewed annually, and will be revised to new targets for the next three years starting from the following fiscal year. Through this approach, we will establish numerical targets that properly reflect any changes in the management environment or other developments that could take place going forward.

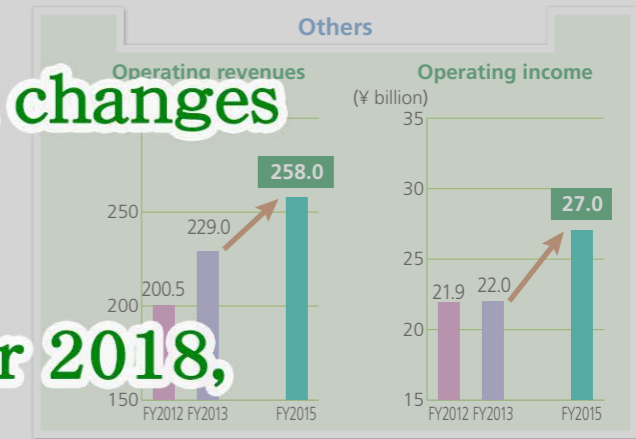
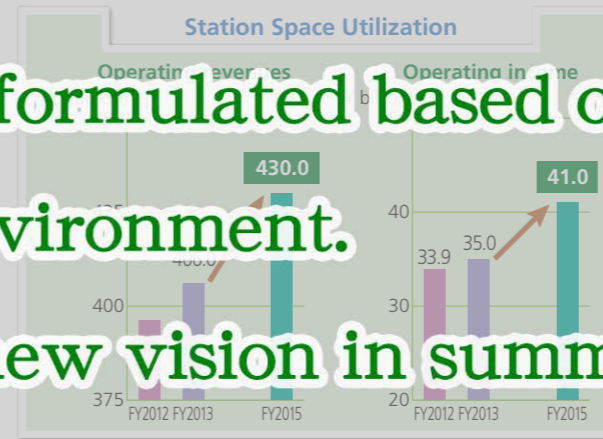
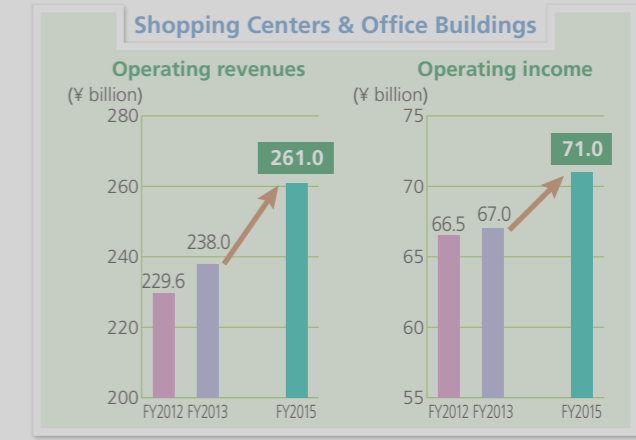
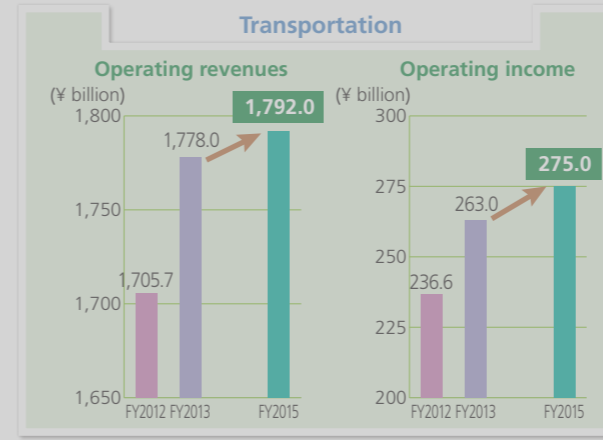
Numerical targets for FY2013 to FY2015 have already been announced in April 2012. However, we have updated these numerical targets without changing the time period to reflect business results for the first half of FY2013. Looking ahead, we will announce new numerical targets together with business results every fiscal year based on the numerical targets we are currently announcing.

Numerical Targets for FY2013 through FY2015

1. Consolidated operating revenues and operating income for FY2015

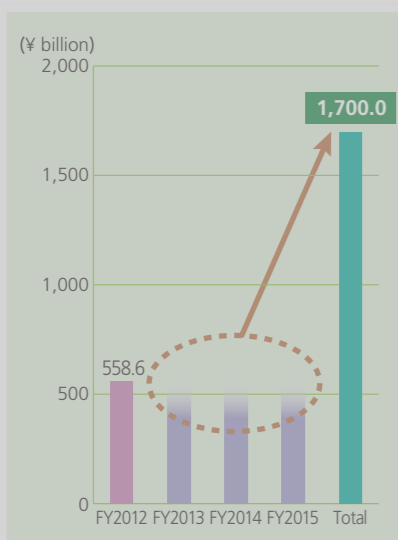


2. Segment operating revenues and operating income for FY2015



A new management vision is being formulated based on changes in the business environment. JR East intends to announce this new vision in summer 2018, together with new medium-term numerical targets.

3. Consolidated cash flows from operating activities



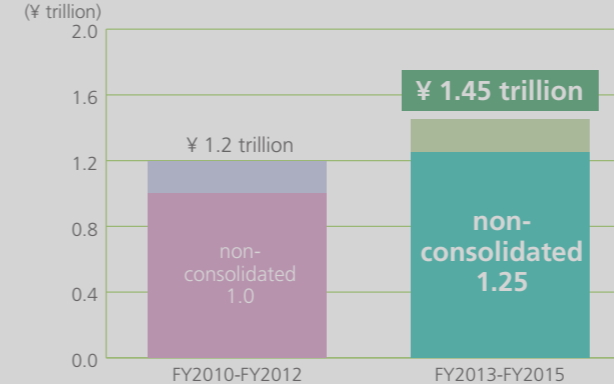
4. Consolidated ROA at the end of FY2015



5. Consolidated ROE at the end of FY2015



Capital expenditure for FY2013 through FY2015



- Planned consolidated capital expenditure for the three years from FY2013 to FY2015 are approximately ¥1,450 billion.
- Planned capital expenditure in safe and stable transportation for the three years from FY2013 to FY2015 are approximately ¥500 billion.
- Planned growth investments expected to generate returns, such as those in life-style businesses, for the three years from FY2013 to FY2015 are approximately ¥500 billion.

* The target for consolidated cash flows from operating activities represents the aggregate of the estimated cash flows for the three years from FY2013 to FY2015.