# **GLOSSARY**

- COMMUTER PASS refers to a credit card sized pass that is either magnetically encoded or contains an integrated circuit (IC) chip to allow travel between two stations during a period of one, three, or six months. Mobile Suica, a service based on cell phones embedded with such IC chips, was introduced in January 2006.
- HYBRID SHINKANSEN refers to intercity railway systems that provide direct services to certain destinations that are not part of a regular Shinkansen network, using specially designed trains capable of running on both Shinkansen lines and conventional lines that have been widened to a standard gauge. Hybrid Shinkansen lines are not covered by the Nationwide Shinkansen Railway Development Law.
- JNR stands for the Japanese National Railways, the government-owned public entity that was restructured into JNRSC (as defined below) on April 1, 1987. The railway operations and certain related businesses of JNR, along with certain necessary assets and associated liabilities, were succeeded to by the JR Companies (as defined below), the Shinkansen Holding Corporation (currently, JRTT (as defined below)), Railway Telecommunication Co., Ltd. (a predecessor of SOFTBANK TELECOM Corp.), Railway Information Systems Co., Ltd., and the Railway Technical Research Institute, and all of its other assets and liabilities became assets and liabilities of JNRSC.

JNRSC stands for JNR Settlement Corporation. JNRSC was dissolved on October 22, 1998, and all of its assets (including the 1,500,000 shares of JR East's common stock it beneficially owned at the time of such transfer) and a portion of its liabilities were transferred to JRCC.

JR COMPANIES refers to, collectively, JR East, Hokkaido Railway Company (JR Hokkaido), Central Japan Railway Company (JR Central), West Japan Railway Company (JR West), Shikoku Railway Company (JR Shikoku), Kyushu Railway Company (JR Kyushu), and Japan Freight Railway Company (JR Freight).

JR EAST refers to East Japan Railway Company on a consolidated basis or, if the context so requires, on a nonconsolidated basis.

JR LAW means the Law for Passenger Railway Companies and Japan Freight Railway Company of 1986, as amended, which created the framework for the establishment of the JR Companies.

JRTT stands for the Japan Railway Construction, Transport and Technology Agency, an incorporated administrative agency established in October 2003 upon the merger of the Japan Railway Construction Public Corporation (JRCC) and the Corporation for Advanced Transport & Technology. Its primary activities include the construction of Shinkansen lines under the Nationwide Shinkansen Railway Development Law (see "Shinkansen") and other national projects. Within JR East's service area, JRTT is presently building Hokuriku Shinkansen extension. JR East rents the Takasaki–Nagano segment of the Hokuriku Shinkansen Line, operationally named Nagano Shinkansen, and the Morioka–Shin-Aomori segment of the Tohoku Shinkansen Line from JRTT. JR East also rents some conventional lines from JRTT.

- NUMBER OF PASSENGERS comprises both passengers who begin their journey at a JR East station and passengers who transfer to JR East from other railway companies' lines at the station.
- OPERATING KILOMETERS means the actual length of a railway line between two stations, regardless of the number of tracks along the line. Fare and charge calculations are based on this figure.
- PASMO refers to IC cards with transportation ticket functions, sold by Tokyo-area private railways, subways, and bus companies. Ever since their March 18, 2007 launch, PASMO cards have been interchangeable with Suica. Besides Tokyo-area private railways, subways, and bus companies, the PASMO card system has spread to cover some transportation companies in Shizuoka and Yamanashi prefectures. The PASMO name is a registered trademark of Pasmo K.K.

**PASSENGER KILOMETERS** means the number of passengers moving from one station to another multiplied by the distance (in operating kilometers) between such stations.

- R ROLLING STOCK KILOMETERS means the number of train kilometers (as defined below) multiplied by the number of railcars comprising the train.
- SHINKANSEN refers to Japan's high-speed intercity rail systems operated by JR East, JR Central, JR West, and JR Kyushu. Several new Shinkansen lines are now under construction or in advanced planning stages under the Nationwide Shinkansen Railway Development Law.

STATION RENAISSANCE refers to a program aimed at proactively developing the potential of JR East stations, which are used by about 17 million people daily and are considered to be the JR East Group's largest management asset. Based on thorough consideration of customers' perspectives and the goal of increasing Group value in line with the increased emphasis now being placed on Group management, JR East is fundamentally reevaluating station layouts and comprehensively leveraging the Group's diverse capabilities to undertake zero-base redevelopment projects that optimize the facilities at each station. In these ways, JR East is working to create new 21st century station environments that offer increased appeal to customers as well as greater profitability.

SUICA refers to a prepaid IC card that can be used at nearly all of JR East's stations in the Tokyo metropolitan area, the Sendai area, and the Niigata area, permitting smooth, contactless passage through ticket gates. There are two types of cards: a high-tech commuter pass (Suica Commuter Pass) and a stored-fare railway ticket (Suica card). Also, an electronic money function makes it possible to use them to purchase goods at stores in train station concourses and in downtown stores.

TRAIN KILOMETERS means the number of kilometers traveled by a train on operational routes, excluding movement within stations and rail yards.

# CONSOLIDATED SUBSIDIARIES AND EQUITY-METHOD AFFILIATED COMPANIES

As of March 31, 2014

# CONSOLIDATED SUBSIDIARIES

Co	ompany Name	Capitalization (Millions of Yen)	Voting Right Percentage*1	Main Business Activities	
1 To	kyo Monorail Co., Ltd.	¥3,000	79.0	Railway passenger transport services	
	R Bus Kanto Co., Ltd.	4,000	100.0	Bus services	
3 JF	R Bus Tohoku Co., Ltd.	2,350	100.0	Bus services	
4 Ja	pan Transport Engineering Company (Note 2)	3,100	100.0	Railcar manufacturing operations	
	R East Retail Net Co., Ltd.	3,855		Retail sales	
6 JF	R East Water Business Co., Ltd.	490	100.0	Retail sales	
7 To	hoku Sogo Service Co., Ltd.	490	100.0	Retail sales	
	R East Station Retailing Co., Ltd.	480	100.0	Retail sales	
	aster Co., Ltd.	400	100.0	Retail sales and hotel operations	
10 To	kky Co., Ltd.	400	100.0	Retail sales, hotel operations, and shopping center operations	
	R Atlis Co., Ltd.	310	100.0	Retail sales	
	nokuniya Co., Ltd.	310	100.0	Retail sales	
	ppon Restaurant Enterprise Co., Ltd.	730	100.0	Restaurant business, retail sales, and hotel operations	
	R East Food Business Co., Ltd.	721	100.0	Restaurant business	
	JMINE Co., Ltd.	2,375	95.1	Shopping center operations	
	re Co., Ltd.	1,630	92.1	Shopping center operations	
	R East Urban Development Corporation	1,450	100.0	., .	
	tsunomiya Station Development Co., Ltd.	1,230	100.0	., .	
	R East Department Store Co., Ltd.	1,140		Shopping center operations	
	R Tokyo West Development Co., Ltd.	1,000		Shopping center operations	
	ito Station Development Co., Ltd.	500		Shopping center operations	
	ation Building MIDORI Co., Ltd.	450	100.0		
	etsudo Kaikan Co., Ltd.	340	100.0	Shopping center operations	
	niba Station Building Co., Ltd.	200	100.0	., .	
	nonan Station Building Co., Ltd.	200	84.3	., .	
	okohama Station Building Co., Ltd.	200	90.0	., .	
	nshicho Station Building Co., Ltd.	160	71.3	11 - 1	
	R Chuo Line Mall Co., Ltd.	480	100.0		
	R East Aomori Business-development Co., Ltd.	280	100.0	Shopping center operations  Shopping center operations	
	R East Building Co., Ltd.	480	100.0		
	ewcard Co., Ltd.	5,000	100.0	<u> </u>	
	ippon Hotel Co., Ltd.				
	• •	4,000		Hotel operations	
	otel Metropolitan Nagano Co., Ltd. (Note 3)	30		Hotel operations	
	endai Terminal Building Co., Ltd.	1,800		Hotel operations and shopping center operations	
	orioka Terminal Building Co., Ltd.	900		Hotel operations and shopping center operations	
	ıkasaki Terminal Building Co., Ltd.	780		Shopping center operations	
	kita Station Building Co., Ltd.	450		Hotel operations and shopping center operations	
	ast Japan Marketing & Communications, Inc.	250		Advertising and publicity	
	okyo Media Service Co., Ltd.	104		Advertising and publicity	
	ninjuku South Energy Service Co., Ltd.	750		Supplying thermal energy	
	ne Orangepage, Inc.	500		Publishing	
	R East View Travel Service Co., Ltd.	450	67.0	Travel agency services	
	ast Japan Railway Trading Co., Ltd.	560	100.0	Wholesale	
	R East Logistics Co., Ltd.	100		Truck delivery services	
	R East Japan Information Systems Company	500		Information processing	
	R East Net Station Co., Ltd.	460	100.0	Information processing	
47 JF	R East Management Service Co., Ltd.	80	100.0	Information services	

uniforms of JR East employees  JR East Personnel Service Co., Ltd. (Note 4)  JR East Station Service Co., Ltd. (Note 4)  JR East Station Service Co., Ltd. (Note 4)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Railway Services Co., Ltd. 12  JR Mito Railway Services Co., Ltd. 10  JR East Railway Services Co., Ltd. 10  JR East Transportation Services Co., Ltd. 10  JR East Transportation Services Co., Ltd. 38  JR East Transportation Services Co., Ltd. 38  JR Nilgata Railway Services Co., Ltd. 38  JR Nilgata Railway Services Co., Ltd. 17  JR Technoservice Sendai Co., Ltd. 17  JR Occidenting services  JR Railway Services Co., Ltd. 17  JR Hagano Railway Services Co., Ltd. 17  JR Nagano Railway Services Co., Ltd. 10  JR Akita Railway Services Co., Ltd. 10  JR East Sports Co., Ltd. 400  JR East Rental Co., Ltd. 10  JR East Rental Co., Ltd. 100  Maintenance services  JR Higashinihon Linen Co., Ltd. (Note 6)  JR East Japan Transport Technology Co., Ltd. 495  JR East Japan Transport Technology Co., Ltd. 495  JA East Consultants Company  JR East Consultants Company  JR East Consultants Company  JR East Consultants Company  JR East Design Corporation 50  JR East Consultants Company		Capitalization	Voting Right	
uniforms of JR East employees  JR East Personnel Service Co., Ltd. (Note 4)  JR East Station Service Co., Ltd. (Note 4)  JR East Station Service Co., Ltd. (Note 4)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Japan Eco Access Co., Ltd. (Note 5)  JR East Railway Services Co., Ltd. 12  JR Mito Railway Services Co., Ltd. 10  JR East Railway Services Co., Ltd. 10  JR East Transportation Services Co., Ltd. 10  JR East Transportation Services Co., Ltd. 38  JR East Transportation Services Co., Ltd. 38  JR Nilgata Railway Services Co., Ltd. 38  JR Nilgata Railway Services Co., Ltd. 17  JR Technoservice Sendai Co., Ltd. 17  JR Occidenting services  JR Railway Services Co., Ltd. 17  JR Hagano Railway Services Co., Ltd. 17  JR Nagano Railway Services Co., Ltd. 10  JR Akita Railway Services Co., Ltd. 10  JR East Sports Co., Ltd. 400  JR East Rental Co., Ltd. 10  JR East Rental Co., Ltd. 100  Maintenance services  JR Higashinihon Linen Co., Ltd. (Note 6)  JR East Japan Transport Technology Co., Ltd. 495  JR East Japan Transport Technology Co., Ltd. 495  JA East Consultants Company  JR East Consultants Company  JR East Consultants Company  JR East Consultants Company  JR East Design Corporation 50  JR East Consultants Company	Company Name	(Millions of Yen)	Percentage*1	Main Business Activities
Page 18 Personnel Service Co., Ltd. 100 100.0 Seminar and staff sending business 100.0 JR East Station Service Co., Ltd. (Note 4) 50 100.0 Station operations 100.0 Dearing services 100.0 JR East Station Service Co., Ltd. (Note 5) 120 100.0 Cleaning services 100.0 Cleaning services 100.0 Station operations 100.0 JR Cleaning services / Station operations 100.0 JR Cleaning services 100.0 JR Akita Railway Servicing Co., Ltd. 100.0 Cleaning services 100.0 JR Akita Railway Services Co., Ltd. 100.0 Cleaning services 100.0 JR Akita Railway Services Co., Ltd. 100.0 Cleaning services 100.0 JR Akita Railway Services Co., Ltd. 100.0 Cleaning services 100.0 JR Akita Railway Services Co., Ltd. 100.0 Cleaning services 100.0 JR Akita Railway Services Co., Ltd. 100.0 Cleaning services 100.0 JR Cleaning service	48 JR East Green Partners Co., Ltd.	100	100.0	Inventory control, issuance and collection operation for
D JR East Station Service Co., Ltd. (Note 4)  East Japan Eco Access Co., Ltd. (Note 5)  East Japan Eco Access Co., Ltd. (Note 5)  D JR Chiba Railway Services Co., Ltd.  D 100.0 Cleaning services  JR Chiba Railway Services Co., Ltd.  D 100.0 Cleaning services / station operations  JR Takasaki Railway Services Co., Ltd.  D 100.0 Cleaning services / station operations  JR Takasaki Railway Services Co., Ltd.  D 100.0 Cleaning services / station operations  JR Railway Services Co., Ltd.  D 100.0 Cleaning services / station operations  JR East Transportation Services Co., Ltd.  JR Technoservice Sendai Co., Ltd.  JR Technoservice Sendai Co., Ltd.  JR Niigata Railway Services Co., Ltd.  JR Niigata Railway Services Co., Ltd.  JR Niigata Railway Services Co., Ltd.  JR Nailyay Services Co., Ltd.  JR Nagano Railway Services Co., L				· · · · · · · · · · · · · · · · · · ·
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5 Union Construction Co., Ltd. 120 90.0 Construction 5 JR East Mechatronics Co., Ltd. 100 100.0 Maintenance services 7 JR Higashinihon Linen Co., Ltd. (Note 6) 100 100.0 Linen supply 8 East Japan Transport Technology Co., Ltd. 80 100.0 Machinery and rolling stock maintenance 9 Tohoku Rolling Stock Machinery Co., Ltd. 72 100.0 Machinery and rolling stock maintenance 0 Japan International Consultants for Transportation Co., Ltd. 495 52.5 Consulting 1 JR East Consultants Company 50 100.0 Consulting 2 JR East Design Corporation 50 100.0 Consulting	63 GALA YUZAWA Co., Ltd.	300	92.7	Ski resort operations
3 JR East Mechatronics Co., Ltd.  100 100.0 Maintenance services  7 JR Higashinihon Linen Co., Ltd. (Note 6) 100 100.0 Linen supply  8 East Japan Transport Technology Co., Ltd. 80 100.0 Machinery and rolling stock maintenance  9 Tohoku Rolling Stock Machinery Co., Ltd. 72 100.0 Machinery and rolling stock maintenance  9 Japan International Consultants for Transportation Co., Ltd. 495 52.5 Consulting  1 JR East Consultants Company 50 100.0 Consulting  2 JR East Design Corporation 50 100.0 Consulting	64 JR East Rental Co., Ltd.	165	89.4	Car leasing
7 JR Higashinihon Linen Co., Ltd. (Note 6) 100 100.0 Linen supply 3 East Japan Transport Technology Co., Ltd. 80 100.0 Machinery and rolling stock maintenance 9 Tohoku Rolling Stock Machinery Co., Ltd. 72 100.0 Machinery and rolling stock maintenance 0 Japan International Consultants for Transportation Co., Ltd. 495 52.5 Consulting 1 JR East Consultants Company 50 100.0 Consulting 2 JR East Design Corporation 50 100.0 Consulting	65 Union Construction Co., Ltd.	120	90.0	Construction
B East Japan Transport Technology Co., Ltd. B0 100.0 Machinery and rolling stock maintenance D Tohoku Rolling Stock Machinery Co., Ltd. D Japan International Consultants for Transportation Co., Ltd. D Japan International Consultants for Transportation Co., Ltd. D Japan International Consultants Company D 100.0 Consulting D JR East Design Corporation D 100.0 Consulting	66 JR East Mechatronics Co., Ltd.	100	100.0	Maintenance services
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D Japan International Consultants for Transportation Co., Ltd. 495 52.5 Consulting I JR East Consultants Company 50 100.0 Consulting 2 JR East Design Corporation 50 100.0 Consulting	68 East Japan Transport Technology Co., Ltd.	80	100.0	Machinery and rolling stock maintenance
JR East Consultants Company 50 100.0 Consulting 2 JR East Design Corporation 50 100.0 Consulting	69 Tohoku Rolling Stock Machinery Co., Ltd.	72	100.0	Machinery and rolling stock maintenance
2 JR East Design Corporation 50 100.0 Consulting	70 Japan International Consultants for Transportation Co., Ltd.	495	52.5	Consulting
	71 JR East Consultants Company	50	100.0	Consulting
D. ID Fact Facility Management Co. 14d. 50. 1000 Duilding resistances	72 JR East Design Corporation	50	100.0	Consulting
3 JR East Facility Management Co., Ltd. 50 100.0 Building maintenance	73 JR East Facility Management Co., Ltd.	50	100.0	Building maintenance

## **EQUITY METHOD AFFILIATED COMPANIES**

Company Name	Capitalization (Millions of Yen)	Voting Right Percentage*1	Main Business Activities
UQ Communications Inc. (Note 7)	¥71,425	17.6	Internet connect service
Central Security Patrols Co., Ltd.	2,924	25.8	Security business operations
JTB Corp.	2,304	21.9	Travel agency services
NIPPON DENSETSU KOGYO CO., LTD. (Note 7)	8,494	17.9	Construction
NIPPON RIETEC CO., LTD. (Note 7)	1,430	16.0	Construction

- 1. Voting right percentages represent direct voting right percentages.
  2. On April 1, 2014, as a result of a company split, Japan Transport Engineering Company assumed the rights and obligations to the railcar manufacturing operations of East Japan Railway Company's Niitsu Rolling Stock Plant.
- 3. On April 1, 2014, Hotel Metropolitan Nagano Co., Ltd. was made a wholly-owned subsidiary of Nippon Hotel Co., Ltd. through an exchange of shares.
- 4. JR East Station Service Co., Ltd. is newly included in the scope of consolidation from the fiscal year under review.
- 5. On April 1, 2013, the station operations segment of East Japan Eco Access Co., Ltd. was split to establish JR East Station Service Co., Ltd. On the same day, JR East Station Service Co. wholly-owned subsidiary upon East Japan Eco Access Co., Ltd. transferring all shares in the company to East Japan Railway Company.
- 6. On March 14, 2014, JR Higashinihon Linen Co., Ltd. was renamed Shinnihon Linen Co., Ltd.
- 7. Although East Japan Railway Company owns less than 20% of the voting rights of UQ Communications Inc., NIPPON DENSETSU KOGYO CO., LTD., and NIPPON RIETEC CO., LTD., they were made affiliated companies because East Japan Railway Company effectively controls them.

# **CORPORATE DATA**

As of March 31, 2014

## **BASIC INFORMATION**

#### **NUMBER OF EMPLOYEES**

73,551\* (50,675 at parent company)

\* Excluding employees assigned to other companies and employees on temporary leave

#### **NUMBER OF STATIONS**

1,686

#### NUMBER OF ROLLING STOCK

13,348

#### PASSENGER LINE NETWORK

7.512.6 kilometers

#### NUMBER OF PASSENGERS SERVED DAILY

About 17 million (average for the year ended March 31, 2014)

#### TOTAL NUMBER OF SHARES ISSUED

395,000,000

#### TOTAL NUMBER OF SHARES OUTSTANDING

394,370,706

#### PAID-IN CAPITAL

¥200.000 million

#### **NUMBER OF SHAREHOLDERS**

241.907

#### STOCK EXCHANGE LISTINGS

Tokyo, Nagoya

#### TRANSFER AGENT

Mitsubishi UFJ Trust and Banking Corporation 4-5, Marunouchi 1-chome, Chiyoda-ku, Tokyo 100-8212, Japan

#### **RATING INFORMATION**

AA+(Rating and Investment Information, Inc.)

AA- (Standard & Poor's)

Aa2 (Moody's Investors Service)

#### **FOR INQUIRIES**

#### **HEAD OFFICE**

2-2, Yoyogi 2-chome, Shibuya-ku,

Tokyo 151-8578, Japan

Phone: +81 (3) 5334-1310

Facsimile: +81 (3) 5334-1297

E-mail: ir@jreast.co.jp

bond@jreast.co.jp

#### **NEW YORK OFFICE**

One Rockefeller Plaza, Suite 1410,

New York, N.Y. 10020, U.S.A.

Phone: +1 (212) 332-8686

Facsimile: +1 (212) 332-8690

### **PARIS OFFICE**

3, rue de Faubourg St. Honoré,

75008 Paris, France

Phone: +33 (1) 45-22-60-48 Facsimile: +33 (1) 43-87-82-87

#### **BRUSSELS OFFICE**

Square de Meeûs 23, 1000 Brussels, Belgium

Phone: +32 (0)2 808-36-43 Facsimile: +32 (0)2 808-36-49

#### SINGAPORE OFFICE

4 Shenton Way, #18-04 SGX Centre, Singapore 068807

Phone: +65-6536-1357 Facsimile: +65-6536-1297

#### **LONDON OFFICE**

1st Floor, Boston House, 63-64 New Broad Street,

London EC2M 1JJ, U.K.

Phone: +44(0)20-7786-9900 Facsimile: +44(0)20-7374-2210

#### **INTERNET ADDRESSES**

JR East: http://www.jreast.co.jp/e/

Environment: http://www.jreast.co.jp/e/environment/

(Sustainability Report)

# ORGANIZATION

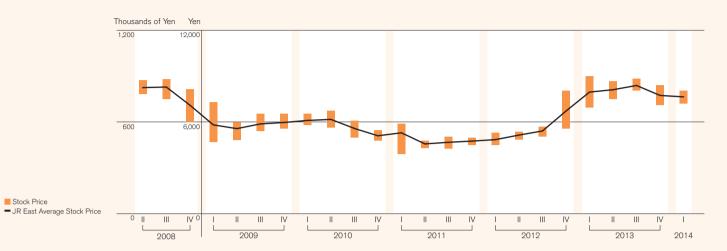
As of July 2014



# STOCK INFORMATION

Stock Code 9020

## STOCK PRICE



Note: Average stock prices are computed using closing prices.

Source: Tokyo Stock Exchange
\*JR East implemented a stock split at a ratio of 100 shares for 1 share of common stock with an effective date of January 4, 2009.

## **MAJOR SHAREHOLDERS**

As of March 31, 2014	Number of Shares Held	Voting Right Percentage
Mizuho Bank, Ltd.	19,720,000	4.99
Japan Trustee Services Bank, Ltd. (as Trustee)	15,584,500	3.95
The Master Trust Bank of Japan, Ltd. (as Trustee)	14,530,100	3.68
The Bank of Tokyo-Mitsubishi UFJ, Ltd.	12,520,315	3.17
The JR East Employees Shareholding Association	11,524,100	2.92
Sumitomo Mitsui Banking Corporation	10,530,315	2.67
Nippon Life Insurance Company	8,015,560	2.03
The Dai-ichi Life Insurance Company, Limited	8,000,000	2.03
The Chase Manhattan Bank N.A. London S.L. Omnibus Account	5,853,885	1.48
Mitsubishi UFJ Trust and Banking Corporation	5,000,000	1.27

Note: Japan Trustee Services Bank, Ltd., and The Master Trust Bank of Japan, Ltd. hold all shares as trustee.