## **Financial Highlights**

East Japan Railway Company and Subsidiaries Years ended March 31, 2004, 2005 and 2006

	Millions of Yen (except for per share data)			Percent Change	Millions of U.S. Dollars (except for per share data
	2004	2005	2006	2006/2005	2006
For the Year					
Operating revenues	¥2,542,297	¥2,537,481	¥2,592,393	+2.2%	\$22,157
Operating income	351,420	358,535	396,100	+10.5	3,385
Net income	119,866	111,592	157,575	+41.2	1,347
Depreciation	322,300	317,957	316,038	-0.6	2,701
Capital expenditures*1		319,912	361,372	+13.0	3,089
Cash flows from operating activities	387,061	407,737	447,722	+9.8	3,827
Free cash flows*2	152,470	192,789	138,233	-28.3	1,182
Amount per share of common stock (yen and U.S. dollars):					
Earnings	¥ 29,928	¥ 27,868	¥ 39,370	+41.3%	\$ 336
Cash flows from operating activities	96,784	102,026	112,035	+9.8	958
At Year-End					
Fotal assets	¥6,781,692	¥6,716,268	¥6.821.584	+1.6%	\$58,304
ong-term debt (including current portion)		1,940,255	1,960,211	+1.0	16,753
ong-term liabilities incurred for purchase of					
railway facilities* <sup>3</sup> (including current portion)		1,892,827	1,743,657	-7.9	14,903
Total long-term debt (sum of two items above)		3,833,082	3,703,868	-3.4	31,656
Fotal shareholders' equity	1,100,176	1,183,546	1,357,359	+14.7	11,601
	Percent	(except for debt-to-eq	uity ratio)		
Financial Ratios	1 70	/ //0	/ ε 10	,	

Financial Ratios				
Net income as a percentage of revenues	4.7%	4.4%	6.1%	
Return on average equity (ROE)	11.5	9.8	12.4	
Ratio of operating income to average assets (ROA)	5.2	5.3	5.9	
Equity ratio	16.2	17.6	19.9	
Debt-to-equity ratio*4	3.6	3.2	2.7	

\*1 These figures exclude expenditures funded by third parties, mainly governments and their agencies, that will benefit from the resulting facilities.

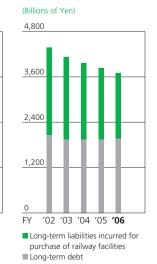
\*2 Net of cash flows from operating activities and cash flows from investing activities

\*3 Long-term liabilities incurred for the purchase of the Tohoku and Joetsu Shinkansen facilities, the Akita hybrid Shinkansen facilities, and the Tokyo Monorail facilities \*4 Ratio of total long-term debt to shareholders' equity

## **OPERATING REVENUES AND OPERATING INCOME** (Billions of Yen) (Billions of Yen) (Billions of Yen) 3,000 500 160 2,400 400 120 1,800 300 80 1,200 200 40 600 100 0 0 0 '02 '03 '04 '05 **'06** FY FY Operating revenues Operating income

## **NET INCOME**





## **TOTAL ASSETS AND TOTAL SHAREHOLDERS'**

'02 '03 '04 '05 **'06** 

Total shareholders' equity

(Billions of Yen)

1,500

1,200

900

600

300

0

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7,500

6,000

4,500

3,000

1,500

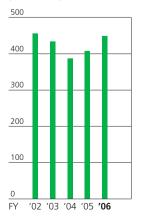
FY

Total assets

(Billions of Yen)



**ACTIVITIES** (Billions of Yen)



Notes: 1. Yen figures have been translated into U.S. dollars at the rate of ¥117 to US\$1 as of March 31, 2006, solely as a convenience to readers.

'02 '03 '04 '05 **'06** 

2. There were 101 consolidated subsidiaries as of March 31, 2002, 101 in 2003, 98 in 2004, 92 in 2005, and 86 in 2006.