CONSOLIDATED **OPERATING REVENUES**

For fiscal 2005

- ■Transportation 70%
- ■Station Space Utilization 15%
- Shopping Centers & Office Buildings 7%

■Other Services 8%



CONSOLIDATED **OPERATING INCOME**

For fiscal 2005

- ■Transportation 74% ■Station Space Utilization
- & Office Buildings





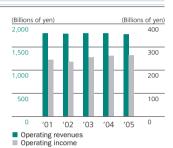
PROFILE

BUSINESS RESULTS

TRANSPORTATION



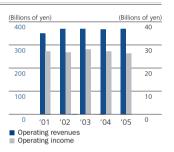
JR East's 7.526.8-kilometer rail network (excluding Tokyo Monorail) covers the eastern half of Honshu (mainland), including the Tokyo metropolitan area. JR East operates a transportation business whose mainstay is passenger transportation by railway through the use of this very profitable network. In fiscal 2005. ended March 31, 2005, transportation operating revenues were ¥1,781.8 billion (\$16,652 million) and operating income was ¥265.6 billion (\$2,483 million).



STATION SPACE UTILIZATION



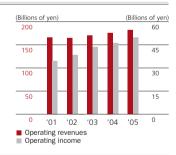
About 16 million passengers embark at JR East's stations every day. Station space utilization offers retailing and restaurant services to these customers through outlets at stations and sales inside trains. Station space utilization operating revenues were ¥369.8 billion (\$3,456 million) and operating income was ¥26.4 billion (\$247 million) in fiscal 2005.



SHOPPING CENTERS & OFFICE BUILDINGS



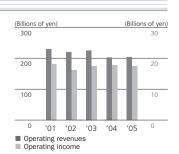
JR East leases space to retailers and other tenants in shopping centers and office buildings developed on property already owned by JR East within or near station premises throughout its service area. Shopping centers & office buildings operating revenues were ¥182.0 billion (\$1,700 million) and operating income was ¥49.8 billion (\$465 million) in fiscal 2005.



OTHER SERVICES



JR East conducts a number of other business activities, most of which are aimed at leveraging the customer base at railway station and other facilities of its core passenger railway business. Major businesses in the other services segment include advertising and publicity, hotel operations, information processing, housing development and sales, credit card business, and other services. Additional activities include construction and car rentals. In fiscal 2005, other services operating revenues were \(\frac{\pma}{204.0}\) billion (\(\frac{\pma}{1,907}\) million) and operating income was ¥17.5 billion (\$164 million).



- Notes: 1. "Operating revenues" means operating revenues from outside customers.
 - 2. Yen figures have been translated into U.S. dollars at the rate of ¥107 to US\$1 as of March 31, 2005, solely as a convenience to readers.