| EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES Six months ended September 30, 2000 and 2001 | Millions | Millions of U.S. Dollars (Note 1) | |
|---|-----------|--------------------------------------|---------|
| | 2000 | 2001 | 2001 |
| Cash Flows from Operating Activities: | | | |
| Income before income taxes | ¥ 67,421 | ¥ 51,791 | \$ 435 |
| Depreciation | 160,733 | 157,691 | 1,325 |
| Amortization of long-term prepaid expense | 9,711 | 9,761 | 82 |
| Increase in accrued severance and retirement benefits | 22,946 | 28,602 | 240 |
| Interest and dividend income | (1,598) | (1,031) | (9) |
| Interest expense | 104,561 | 95,959 | 806 |
| Construction grants received | (59,043) | (6,789) | (57) |
| Devaluation loss on investment securities | _ | 38,640 | 325 |
| Loss from disposition and provision for cost | | | |
| reduction of fixed assets | 65,084 | 13,805 | 116 |
| Decrease in major receivables | 7,007 | 25,218 | 212 |
| Decrease in major payables | (1,034) | (23,159) | (195) |
| Other | 10,058 | (5,117) | (42) |
| Sub-total | 385,846 | 385,371 | 3,238 |
| Proceeds from interest and dividends | 1,998 | 1,448 | 12 |
| Payments of interest | (102,580) | (93,505) | (785) |
| Payments of income taxes | (64,798) | (56,140) | (472) |
| Net cash provided by operating activities | 220,466 | 237,174 | 1,993 |
| Cash Flows from Investing Activities: | | | |
| Payments for purchases of fixed assets | (176,681) | (166,423) | (1,399) |
| Proceeds from sales of fixed assets | 5,586 | 2,190 | 18 |
| Proceeds from construction grants | 25,742 | 36,724 | 309 |
| Payments for purchases of investments in securities | (5,254) | (2,405) | (20) |
| Other | 8,375 | 2,308 | 20 |
| Net cash used in investing activities | (142,232) | (127,606) | (1,072) |
| Cash Flows from Financing Activities: | | | |
| Proceeds from long-term loans | 57,000 | 35,538 | 299 |
| Payments of long-term loans | (96,438) | (121,461) | (1,021) |
| Proceeds from issues of bonds | 50,000 | _ | _ |
| Payments for redemption of bonds | (47,010) | _ | _ |
| Payments of liabilities incurred for purchase of | | | |
| railway facilities | (40,302) | (42,123) | (354) |
| Cash dividends paid | (10,000) | (10,000) | (84) |
| Other | (15,308) | (25,781) | (217) |
| Net cash used in financing activities | (102,058) | (163,827) | (1,377) |
| Net Decrease in Cash and Cash Equivalents | (23,824) | (54,259) | (456) |
| Cash and Cash Equivalents at Beginning of the Period | 255,775 | 283,817 | 2,385 |
| Increase due to Addition of Consolidated Subsidiaries, | | | |
| and Other | | 301 | 3 |
| Cash and Cash Equivalents at End of the Period | ¥231,951 | ¥229,859 | \$1,932 |

See accompanying notes.

1. Significant Accounting Policies Basis of presentation of financial statements

The accompanying consolidated semi-annual financial statements should be read in conjunction with the financial statements and related notes included in the Annual Report of EAST JAPAN RAILWAY COMPANY (the "Company") for the year ended March 31, 2001.

The Company, a Japanese Corporation, and its consolidated subsidiaries maintain their accounting records in Japanese yen. The accompanying consolidated financial statements are prepared in accordance with accounting principles generally accepted in Japan and Railway Business Accounting Regulations, and are based on the financial statements prepared in Japanese yen and for Securities and Exchange Law of Japan purposes, which are different from the accounting and disclosure requirements of International Accounting Standards.

The financial statements are stated in Japanese yen. The translations of the Japanese yen amounts into U.S. dollars are included solely for convenience of readers, using the prevailing exchange rate at September 30, 2001, which was ¥119 to U.S.\$1.00. The convenience translations should not be construed as representations that the Japanese yen amounts have been, could have been, or could in the future be, converted into U.S. dollars at this or any other rate of exchange.

Consolidated subsidiaries and equity method affiliated companies

The consolidated financial statements of the Company include the accounts of all significant subsidiaries (together the "Companies").

For the interim period ended September 30, 2001, 98 subsidiaries were consolidated. For the year ended March 31, 2001, 97 subsidiaries were consolidated. Two subsidiaries increased in the period ended September 30, 2001 because of investment and splitoff. On the other hand, one subsidiary decreased because of liquidation.

Investments in Japan Telecom Co., Ltd., J-Phone East Co., Ltd. and Central Security Patrols Co., Ltd. are accounted for by the equity method. The Company started to apply the equity method to the investment in Central Security Patrols Co., Ltd. from this interim period due to its increased significance in the aggregate.

Securities

Beginning with the year ended March 31, 2001, the Companies adopted the new Japanese Accounting Standard for Financial Instruments.

(1) Trading securities are stated at fair market value. The Companies had no trading securities through the interim periods ended September 30, 2000 and 2001.

- (2) Held-to-maturity debt securities are stated at amortized cost
- (3) Equity securities issued by subsidiaries and affiliated companies which are not consolidated or accounted for using the equity method are mainly stated at moving average cost.
- (4) Available-for-sale securities were mainly stated at moving average cost in the year ended March 31, 2001. Beginning with the interim period ended September 30, 2001, available-for-sale securities are stated as follows:
- ① Available-for-sale securities with market value Available-for-sale securities for which market quotations are available are stated at fair market value as of September 30, 2001. Net unrealized gains or losses on these securities are reported as a separate item in shareholders' equity at an amount net of applicable income taxes and minority interests. The cost of sales of such securities is determined mainly by the moving average method.

As a result, the balances of securities decreased by ¥29,677 million (\$249 million), deferred income taxes increased by ¥12,881 million (\$108 million) and minority interest increased by ¥245 million (\$2 million) as well as unrealized holding losses on securities of ¥17,040 million (\$144 million) were recorded in shareholders' equity.

② Available-for-sale securities without market value Available-for-sale securities for which market quotations are not available are mainly stated at moving average cost.

If there are significant declines in the market values of held-to-maturity debt securities, equity securities issued by subsidiaries and affiliated companies which are not consolidated or accounted for using the equity method or available-for-sale securities, the market values of said securities are shown in the balance sheet, and the difference between the market value and the original book value is recognized as a loss in the period. Losses in the interim period ended September 30, 2001 amounted to ¥38,640 million (\$325 million).

Property, plant and equipment

Property, plant and equipment are substantially stated at cost. To comply with the regulations, contributions received in connection with construction of certain railway improvements are deducted from the cost of acquired assets. Depreciation is determined primarily by the declining balance method based on the estimated useful lives of the assets as prescribed by the Japanese Tax Law.

Regarding the replacement method for certain fixtures, the initial acquisition costs are depreciated to

50% of the costs under the condition that subsequent replacement costs are charged to income.

The range of useful lives is mainly as follows:

| Buildings | 3 to 50 years |
|----------------------------|---------------|
| Fixtures | 3 to 60 years |
| Rolling stock and vehicles | 3 to 20 years |
| Machinery | 3 to 20 years |

Payment for transfer to Welfare Pension (national pension)

In accordance with the enforcement of revision of the Welfare Pension Law and the related regulations in 1996 (1996 Law No. 82), a shortage of the assets to be transferred to the Welfare Pension from Japan Railways Group Mutual Aid Association was shared by Japanese National Railways Settlement Corporation and JR Companies. The portion shared by the Company amounting to \$77,566 million was paid in a lump sum. This is accounted for as a long-term prepaid expense included in the other item of other assets on the balance sheet and is charged to income for five years from the year ended March 31, 1998 on a straight-line basis. The balance of long-term prepaid expense at September 30, 2001 amounted to \$7,757 million (\$65 million).

Allowance for doubtful accounts

In general, the Companies provide the allowance based on the past loan loss experience for a certain reference period. Furthermore, for receivables with financial difficulty which could affect the debtors' ability to perform their obligations, the allowance is provided for estimated unrecoverable amounts individually.

Accounting for retirement benefits

Almost all employees of the Companies are generally entitled to receive lump-sum severance and retirement benefits (some subsidiaries have adopted a pension plan of their own). The amounts of the severance and retirement benefits are determined by the length of service and basic salary at the time of severance or retirement of the employees.

The new Japanese Accounting Standard for Retirement Benefits has been operative beginning with the year ended March 31, 2001. The Companies accrue liabilities for post-employment benefits as of the end of the interim period in an amount calculated based on the actuarial present value of all post-employment benefits attributed to employee services rendered prior to the year-end date, and plan assets at that date.

The unrecognized transition obligation is mainly charged to income over 10 years from the year ended March 31, 2001 on a straight-line basis. The balance of

unrecognized net transition obligation as of September 30, 2001 is \(\frac{\pmathbf{4}}{4}23,212\) million (\(\frac{\pmathbf{3}}{3},556\) million).

The unrecognized prior service cost is amortized by the straight-line method and charged to income over the number of years which does not exceed the average remaining service years of employees at the time when the prior service cost incurred (10 years).

Actuarial gains and losses are recognized in expenses using the straight-line basis over constant years (mainly 10 years) within the average of the estimated remaining service lives commencing with the following year.

Derivative transactions

The Japanese Accounting Standard for Financial Instruments requires companies to state derivative financial instruments at fair value and to recognize changes in the fair value as gains or losses unless derivative financial instruments are used for hedging purposes.

All derivative transactions of the Companies are used for hedging purposes through the interim periods ended September 30, 2000 and 2001, and are accounted for in the following manner:

Regarding forward exchange contracts and foreign currency swap contracts, the hedged foreign currency receivable and payable are recorded using the Japanese yen amount of the contracted forward rate or swap rate, and no gains or losses on the forward exchange contracts or foreign currency swap contracts are recorded.

Regarding interest rate swap contracts, the net amount to be paid or received under the interest rate swap contract is added to or deducted from the interest on the assets or liabilities for which the swap contract was executed.

2. Cash and Cash Equivalents

Cash and cash equivalents include all cash balances and highly liquid investments with maturities not exceeding three months at the time of purchase.

3. Real Estate for Sale

Devaluation loss on real estate for sale included in the other, net item of other expenses on the statements of income for the interim periods ended Septembers 30, 2000 and 2001 were $\frac{1}{2}$ 6,725 million and $\frac{1}{2}$ 4,284 million (\$36 million), respectively.

4. Net Income per Share of Common Stock

Net income per share of common stock shown in the consolidated statements of income is computed based on the number of shares of common stock outstanding during each interim period.

5. Contingent Liabilities

The outstanding amounts for which the Company was contingently liable under a cross currency swap agreement at September 30, 2001 was \$600 million.

6. Market Value Information for Securities

According to the Japanese Accounting Standard for Financial Instruments, available-for-sale securities with market value are stated at fair market value beginning with the interim period ended September 30, 2001. The

unrealized gain or loss is reported, net of applicable income taxes and minority interests, as a separate component of shareholders' equity.

For available-for-sale securities with market value, the amount stated on the balance sheet and market value as of September 30, 2000 were \frac{\frac{1}}{44,966} million and \frac{\frac{1}}{4109,270} million, respectively.

Acquisition cost and market value of available-for-sale securities with market value at September 30, 2001 were as follows:

Available-for-sale securities with market value

| September 30, 2001 | | Millions of Yen | | Millions of U.S. Dollars | | |
|------------------------------------|---------------------|--------------------------|------------|--------------------------|--------------------------|------------|
| | Acquisition cost | Amount on balance sheets | Difference | Acquisition cost | Amount on balance sheets | Difference |
| (1) Equity shares | ¥112,698 | ¥81,958 | ¥(30,740) | \$947 | \$689 | \$(258) |
| (2) Debt securities | | | | | | |
| ① Government, Municipal bonds, etc | 298 | 335 | 37 | 3 | 3 | 0 |
| ② Other | 2,416 | 2,301 | (115) | 20 | 19 | (1) |
| (3) Other | 398 | 376 | (22) | 3 | 3 | (0) |
| Total | ¥115,810 | ¥84,970 | ¥(30,840) | \$973 | \$714 | \$(259) |

7. Segment Information

The Companies' primary business activities include (1) Transportation, (2) Station space utilization, (3) Shopping centers & office buildings and (4) Other services. A summary of operating revenues and costs and expenses for the interim periods ended September 30, 2000 and 2001 are shown in the table on page 12.

Change in business segmentation

The Company used to classify businesses of the Companies in four business segments, i.e.,
Transportation, Merchandise sales, Real estate leasing and Other services in order to disclose actual operational diversification concretely and appropriately in accordance with the Japanese standard industrial classical entire the services of the Companies of the Companie

sification. However, from the interim period ended September 30, 2001, the segmentation was changed to the new four segments, i.e., Transportation, Station space utilization, Shopping centers & office buildings and Other services.

This change was made in order to reflect more appropriately the changes in positioning and actual situation of the Companies' businesses as a whole, at the occasion of a review of the operational management units based on the medium-term business plan which aimed mainly at effective use of management resources of the Companies. The following is segment information by the business segments for the previous consolidated interim period reclassified according to the new business segmentation.

10 11

| EAST JAPAN RAILWAY COMPANY AND SUBSIDIARIES | | | Millions | of Yen | | |
|--|----------------|------------------------------|---|-------------------|------------------------------|--------------|
| Six months ended September 30, 2000 and 2001 | Transportation | Station space utilization | Shopping centers & office buildings | Other services | Elimination and/or corporate | Consolidated |
| 2000: | | | | | | |
| Operating revenues: | | | | | | |
| Outside customers | ¥902,471 | ¥173,622 | ¥81,598 | ¥102,483 | ¥ — | ¥1,260,174 |
| Inside group | 24,616 | 5,089 | 3,632 | 117,104 | (150,441) | |
| | 927,087 | 178,711 | 85,230 | 219,587 | (150,441) | 1,260,174 |
| Costs and expenses | 788,724 | 165,188 | 68,514 | 213,316 | (150,039) | 1,085,703 |
| Operating income | ¥138,363 | ¥13,523 | ¥16,716 | ¥ 6,271 | ¥ (402) | ¥ 174,471 |
| | | | | | | |
| 2001: | | | | | | |
| Operating revenues: | | | | | | |
| Outside customers | ¥898,091 | ¥183,428 | ¥81,461 | ¥ 98,575 | ¥ — | ¥1,261,555 |
| Inside group | 25,647 | 5,515 | 3,752 | 124,837 | (159,751) | |
| | 923,738 | 188,943 | 85,213 | 223,412 | (159,751) | 1,261,555 |
| Costs and expenses | 782,904 | 175,022 | 66,341 | 218,288 | (159,519) | 1,083,036 |

| | Millions of U.S.Dollars | | | | | |
|---------------------|-------------------------|------------------------------|---|-------------------|------------------------------|--------------|
| | Transportation | Station space utilization | Shopping centers & office buildings | Other services | Elimination and/or corporate | Consolidated |
| 2001: | | | | | | |
| Operating revenues: | | | | | | |
| Outside customers | \$7,547 | \$1,541 | \$685 | \$ 828 | \$ — | \$10,601 |
| Inside group | 216 | 47 | 31 | 1,049 | (1,343) | |
| | 7,763 | 1,588 | 716 | 1,877 | (1,343) | 10,601 |
| Costs and expenses | 6,580 | 1,471 | 557 | 1,834 | (1,341) | 9,101 |
| Operating income | \$1,183 | \$ 117 | \$159 | \$ 43 | \$ (2) | \$ 1,500 |

¥18,872

¥ 13,921

Main businesses of each business segment are as follows: Transportation: Passenger transportation mainly by

Operating income ¥140,834

passenger railway;

Station space utilization: Retail sales, food and convenience stores, etc., which utilize space at the

Station space utilization business, and leasing of office buildings, etc.; and

Other services: Advertising and publicity, hotel operations, wholesales, truck delivery, cleaning, informament and sales, credit card business and other

Geographic segment information is not shown since the Company has no overseas consolidated subsidiaries. Information for overseas sales is not shown due to there being no overseas sales.

Shopping centers & office buildings:

Operation of shopping centers other than

¥ 5,124 ¥ (232) ¥ 178,519

tion processing, travel agency, housing develop-

8. Subsequent Events

(Interim dividend)

In November 2001, the board of directors of the Company resolved the payment of an interim cash dividend of \(\forall 2.500\) (\(\forall 21\)) per share, aggregating \(\forall 10.000\) million (\$84 million).

(Sale of shares held in an affiliated company) The Companies transferred part of the shares held in an affiliated company by applying for public sale carried out by Vodafone International Holdings BV, details of which are as follows:

(1) The date on which this event occurred October 17, 2001 Received the notice of purchase, etc., by the public sale

(2) Details of this event

① The name of the shares in affiliated companies to be transferred

October 26, 2001 Settlement of the purchase

Common shares of Japan Telecom Co., Ltd.

- ② The number of shares transferred 278,405 shares (8.7% of the total number of shares issued)
- 3 The transfer price ¥125,282 million (\$1,053 million) (¥450,000 (\$3,782) per share)
- 4 The number of shares held before the transfer 485,918 shares (15.2% of the total number of shares issued)
- (5) The number of shares held after the transfer 207,513 shares (6.5% of the total number of shares issued)
- 6 The transferee Vodafone International Holdings BV
- 7 The reason for the transfer To strengthen the financial position
- (3) The effect of this event on the gain or loss ¥76,156 million (\$640 million) is expected to be accounted in the other, net item of other income as a gain due to transfer of securities for the year ending March 31, 2002. Due to the sales of investment described above, it is expected in the year ending

March 31, 2002 that Japan Telecom Co., Ltd. and J-Phone East Co., Ltd. will not be accounted for as equity method affiliated companies as well as that decrease in retained earnings due to exclusion of equity method affiliated companies of ¥51,080 million (\$429 million) will be recorded in the consolidated statement of shareholders' equity for the year ending March 31, 2002.

(Debt assumption agreement)

The Company entered into a debt assumption agreement in respect of the following corporate bond to alleviate its future interest burden.

(1) The date of the conclusion of the debt assumption agreement

December 7, 2001

- (2) Details of the bond
 - ① Name Straight bond No.1 of East Japan Railway Company
 - ② Date of the issue October 5, 1992
 - ③ The interest rate 5.55% p.a.
 - 4 Redemption date August 25, 2004
 - (5) Nominal amount ¥100,000 million (\$840 million)
- (3) Counterparties of the agreement The Dai-Ichi Kangyo Bank, Ltd. The Fuji Bank, Ltd. The Industrial Bank of Japan, Ltd.
- (4) The effect of this event on the profit or loss The Company estimates that the effect of this debt assumption on its profit or loss for the year ending March 31, 2002 will be a loss of the corporate bond redemption amounting to ¥14,704 million (\$124 million) and a decrease in interest expense amounting to ¥1,622 million (\$14 million).

12 13