

### **On-board testing of products by overseas manufacturers**

- As a rule, JR East procures materials at appropriate intervals that are products of high quality at low-cost and guaranteed sufficient post-sale services. JR East will follow the principles of faith and trust in transactions, handling them equitably and fairly, in a non-discriminatory manner, regardless of country or region.
- Products for which applications have been made using the form for new transactions found on the JR East Material Procurement Information website page are under examination. Products from three overseas manufacturers are to be tested, installed on actual vehicles in operation in their second screening.

#### **1 Manufacturers and products being tested**

- Atlas Copco AB.  
Location of Group HQ: Stockholm, Sweden  
Year of Establishment: 1873  
Product being tested: Air compressor
- Lucchini RS S.p.A.  
Location of Group HQ: Lovere, Italy  
Year of Establishment: 1856  
Product being tested: Wheels
- Alstom SA.  
Location of Group HQ: Saint-Ouen, Paris, France  
Year of Establishment: 1928  
Product being tested: Damper

#### **2 Period of on-board testing**

- Air compressor:  
About 1 year from March, 2017
- Wheels and damper:  
About 1 year from May, 2017 or after, depending on preparation

### **3 Standard flow of contractual procedure following on-board testing**

Depending on results of testing and other evaluation items, products must pass second screening as part of the standard process for contract procedure, following which JR East will request the signing of a designated Master Agreement, after which the applicant will be registered as a supplier.

(Reference: <http://www.jreast.co.jp/e/data/procurement/standardflow.html>)